

# Health Technology Acceleration and Convergence: Implications for Personalized Medicine

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# Reasonable Expectations for Rational Healthcare

- what works
- why it works
- who it works for
- what works best
- when should it be used optimally
- validated evidence
- mechanism of action
- personalized medicine
- comparative effectiveness
- best practice guidelines, standard-of-care and malpractice

**VALUE**

Reforming health care

# This is going to hurt



# Major Challenges in Healthcare

## Cost



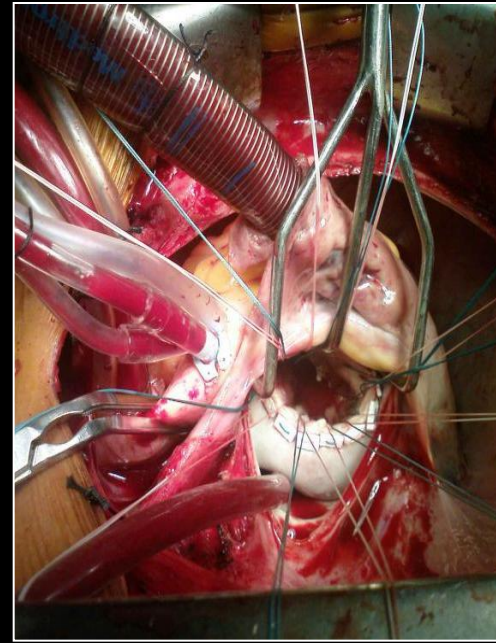
## Demographics



## Access



## Variation in Clinical Practice





# Major Challenges in Healthcare



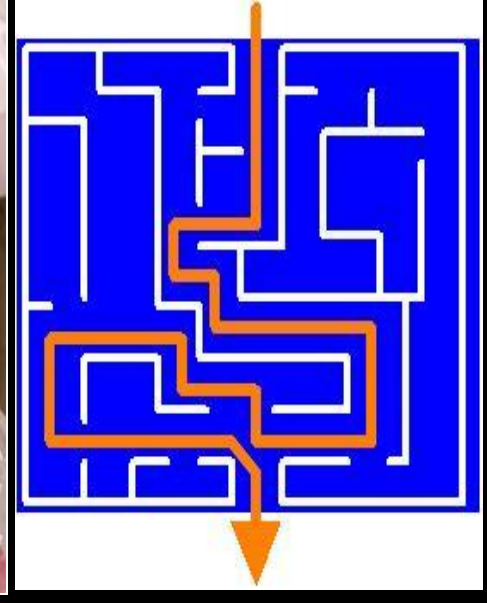
**Inefficient  
Use of  
Information**



**Fragmented  
Care Versus  
Integrated Care**



**Duplication,  
Defensive  
Medicine & Waste**



**Protracted  
Adoption of  
Innovation**

# New Value Propositions in Healthcare

- **social and economic value of reducing disease burden will rise**
  - **earlier disease detection and mitigation**
  - **rational Rx and guaranteed outcomes**
  - **integrated care management of complex chronic diseases**
  - **extension of working life**
- **progressive shift from ‘reactive’ medicine to ‘proactive’ care and ‘integrated’ delivery**
  - **prospering in an era of increasing constraints**
  - **managing the limit(s) of society’s willingness and ability to pay for innovation**

# **Dominant Themes in Biomedical R&D**

- **technology acceleration**
- **technology convergence**
- **new cross-disciplinary, cross sector partnerships**
- **data standards**
- **data volume**
- **data diversity and integration**
- **information infrastructure**

# Dominant Themes in Biomedical R&D

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**scale**

**complexity**

**networks**

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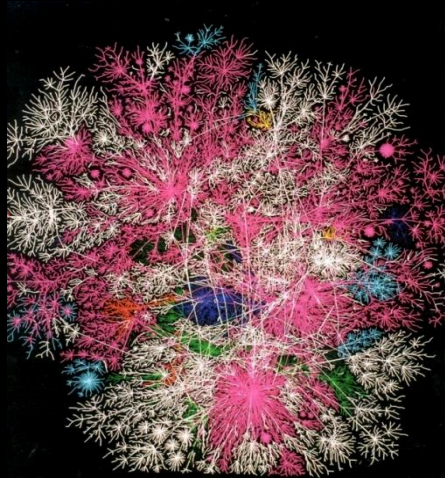
**networks**

**The Strategic Triad:**

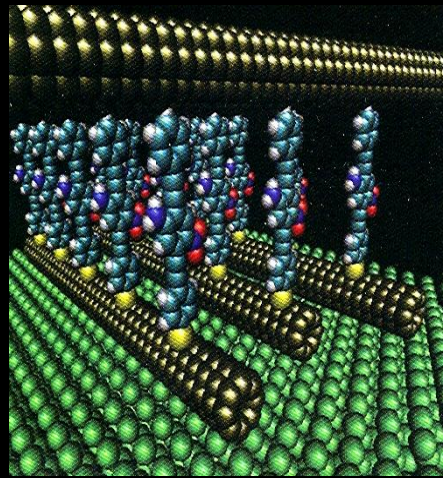
- **diagnostics (Dx), therapeutics (Rx) and informatics (Ix)**



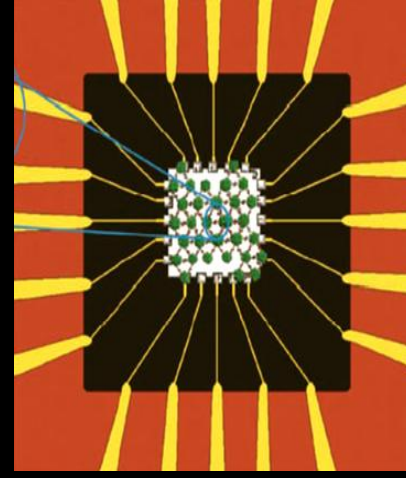
# Technology Convergence



**Biotechnology,  
Systems Biology and  
Synthetic Biology**



**Nanotechnology  
Materials Science  
and  
Miniaturization  
Engineering**



**Advanced  
Computing  
and  
Knowledge  
Management**



- technologies with radical, pervasive and enduring impact

**Integration of Dx, Rx and Hlx**

# **Personalized Medicine: Progressive Evolution Based on Increasingly Comprehensive Profiling of Disease Risk and Health Status**

The diagram consists of three overlapping circles arranged vertically. The top circle is red and labeled 'Targeted Care'. The middle circle is green and labeled 'Individualized Care'. The bottom circle is purple and labeled 'Personalized Care'. The circles overlap in a way that suggests a progression from the top to the bottom, with each level building upon the previous one.

**Targeted  
Care**

- rational Rx based on profiling of underlying molecular pathology
- MDx and disease subtyping

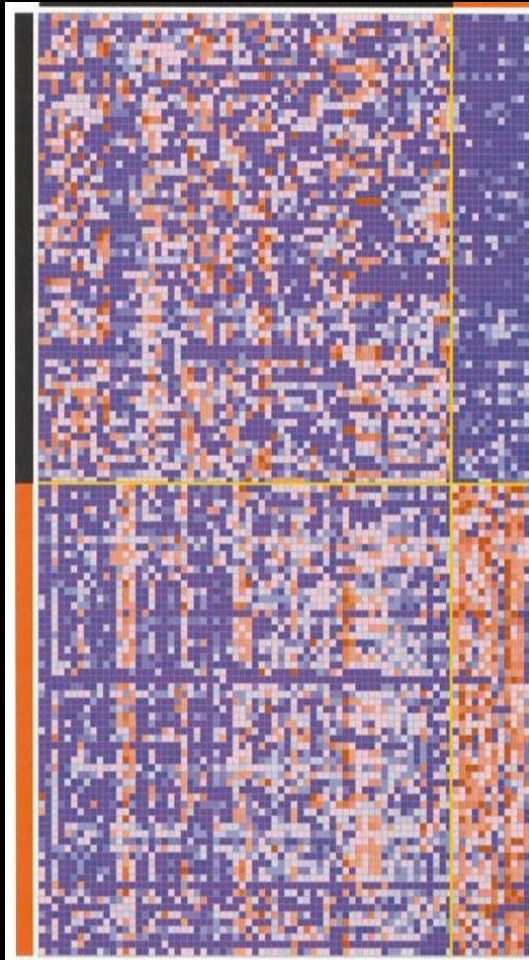
**Individualized  
Care**

- rational Rx based on comprehensive molecular profiling of individuals
  - disease subtypes and optimum Rx
  - Rx AE risk
  - disease predisposition risk and mitigation

**Personalized  
Care**

- integrated framework of care and longitudinal data on individual health status
- real time remote health status monitoring
- transition to disease prediction and preemption

# Personalized medicine: Key Drivers



Science



Policy



Cost and Outcomes

# K-RAS Profiling and Anti-EGFR Monoclonal Antibody Therapy



- higher response in patients with K-RAS versus mutant-K-RAS
- estimated \$604 million/year savings (ASCO)



clinical guidelines



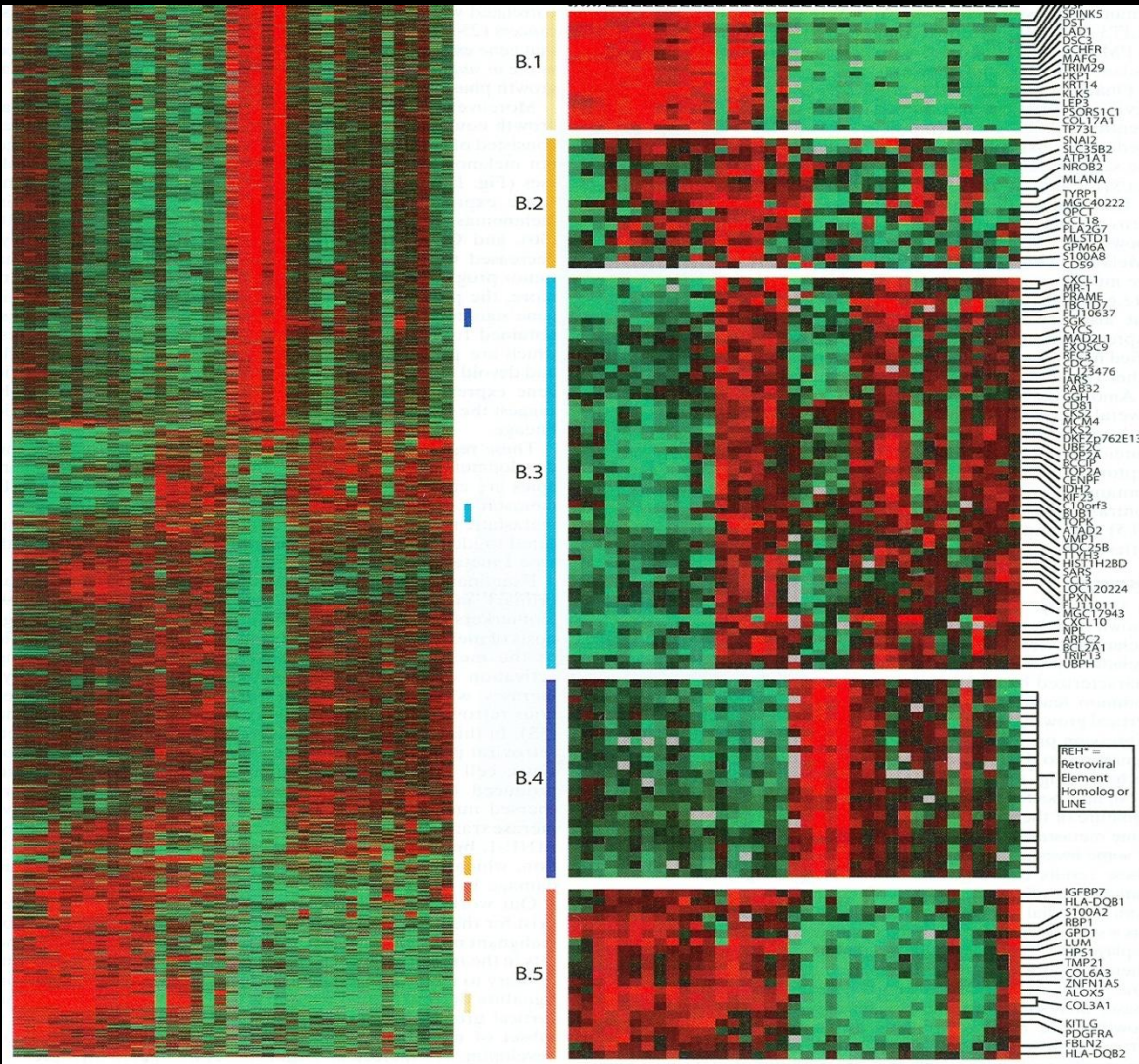
- regulatory endorsement in product labeling



- payor adoption



# Disease Subtyping: Next-Generation Molecular Diagnostics (MDx) And a New Molecular Taxonomy of Disease



# Dx Platforms

- massive parallelism
- miniaturization
- automation
- rapid
- POC

**RIGHT Rx  
for  
RIGHT DISEASE  
SUBTYPE**



# The Emergence of Drug: Diagnostic Combinations

**SELZENTRY™**  
(maraviroc) tablets



**trofile™**  
CO-RECEPTOR TROPISM ASSAY

biosciences  
**monogram**  
The Mark of  
Individualized Medicine

**CAMPTO®**  
irinotecan



**Invader® chemistry**

THIRD WAVE  
TECHNOLOGIES

**COUMADIN®**  
(Warfarin Sodium Tablets, USP) Crystalline  
1 mg 2 mg 2.5 mg 3 mg 4 mg 5 mg 6 mg 7.5 mg 10 mg



Bristol-Myers Squibb

**Verigene® System**



Nanosphere

**5-Fluorouracil**

tablets  
**Xeloda®**  
capecitabine



**TheraGuide 5-FU®**

A test to predict toxicity to 5-FU/capecitabine-based chemotherapy



MYRIAD®

**Vectibix™**  
(panitumumab)  
**AMGEN**

**DxS** Diagnostic  
Innovations

# **Molecular Medicine and Rational Therapeutics: Targeted Rx and Rise of Molecular Diagnostics and Patient Profiling**

- **opening era in linking disease molecular pathology to rational Rx**
- **increasing payor, regulatory and public pressures for reliable ID of Rx-responsive patients**
- **demand for Dx-Rx combinations will intensify**
- **Dx-Rx combination will become an obligate element of NDA/BLA submission and product labeling**
- **development of Dx-Rx combinations as intrinsic components of R&D programs for investigational Rx**

# Outcomes-Based Risk-Sharing Agreements (OBRAs)

## UK: National Health Service

- full or partial refund for non-responders



- four Rx cycles
- 50% reduction in serum M protein
- NHS continues to fund
- <50% response  
company refunds  
cost of Rx

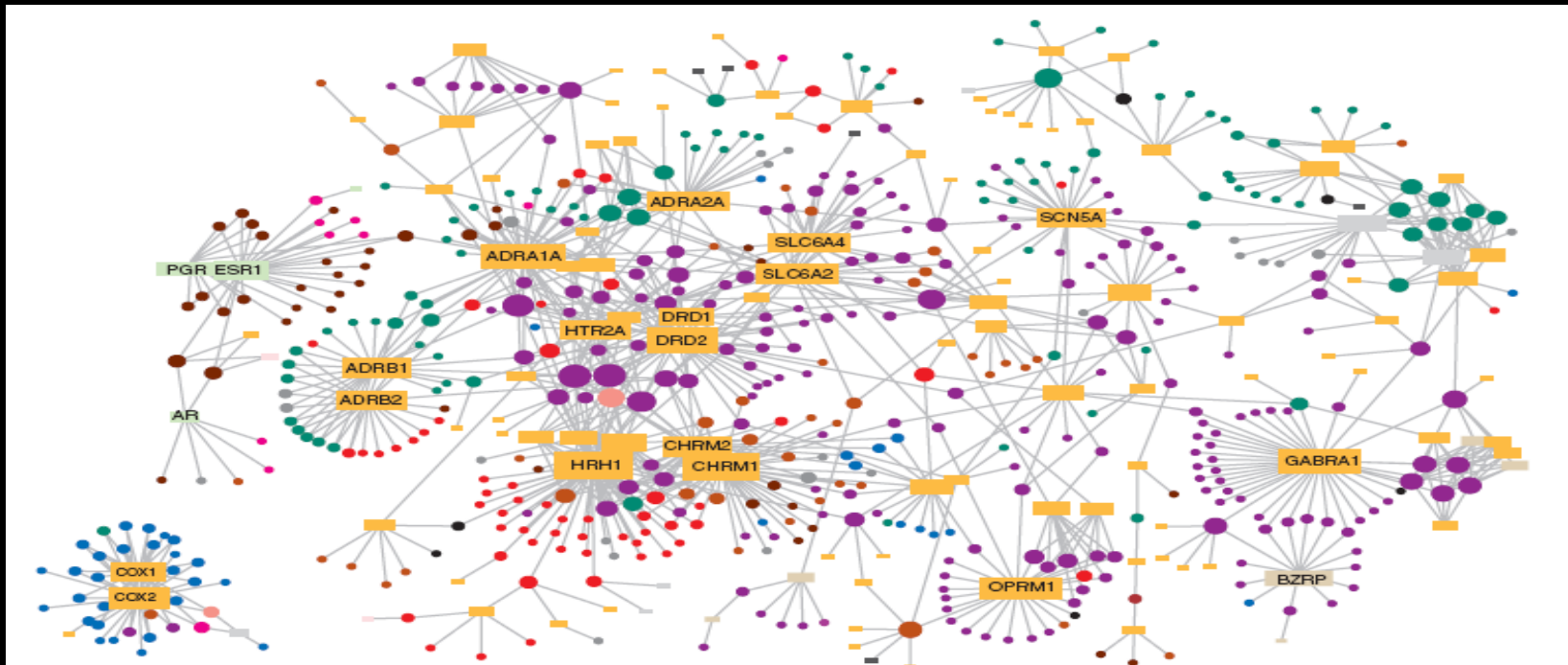
# Outcomes-Based Risk-Sharing Agreements (ORBAs) Come to the USA



- reimburse average treatment cost (not just Rx) for fractures incurred after 6 months therapy
- improved Hb1Ac levels in diabetics over one year increases Rx discount to Cigna

# The Conceptual Foundations of Drug Discovery

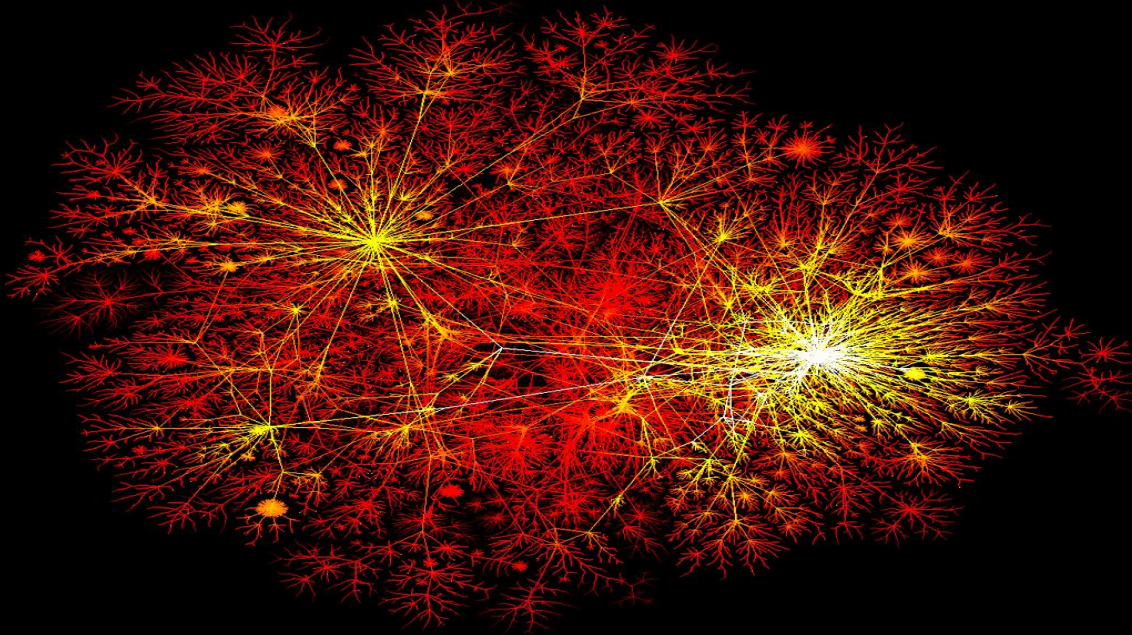
- from empiricism to rational therapeutics
- from ambiguity to predictability
  - mechanism(s) of action
  - clinical efficacy and safety
  - healthcare outcomes and value



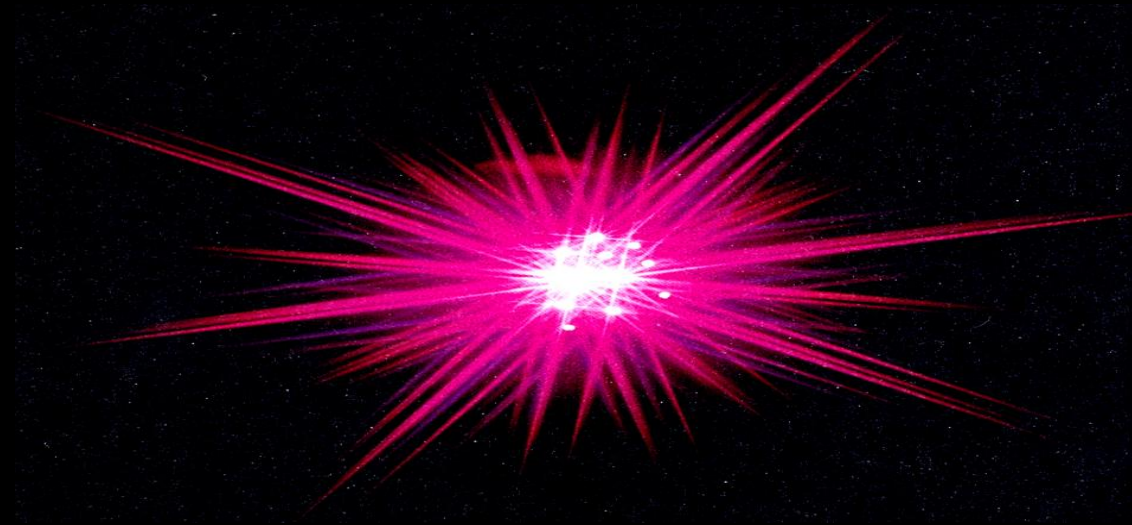
**Drug-Target Networks for FDA Approved Rx**



# Molecular Pathways and Network Analysis: Systems Pharmacology



**Deconvolution  
of Signaling  
Networks  
in Disease**



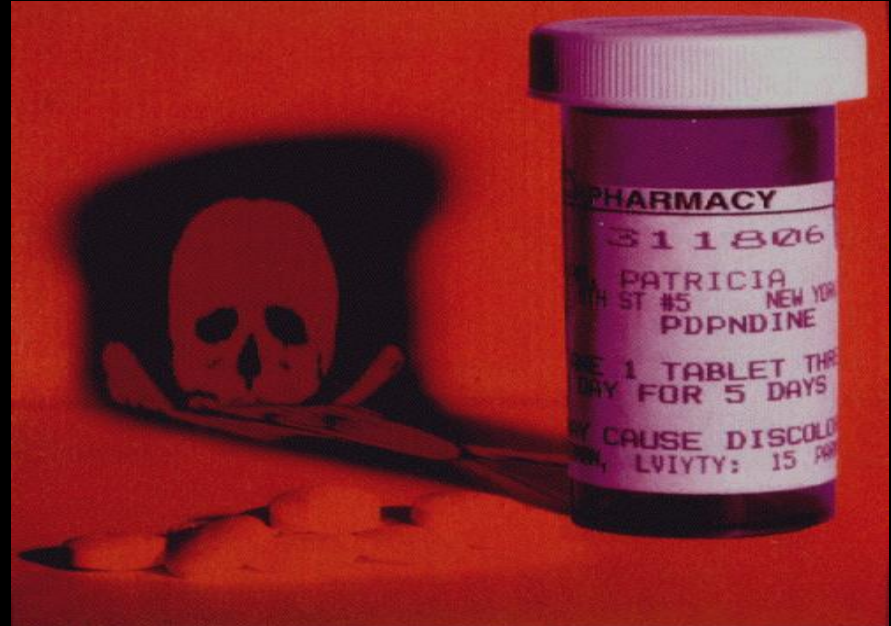
**Identification  
of  
'Fragile'  
Nodes/Pathways  
for  
Targeted Rx**

# Molecular Pathways Network Analysis and Systems Pharmacology

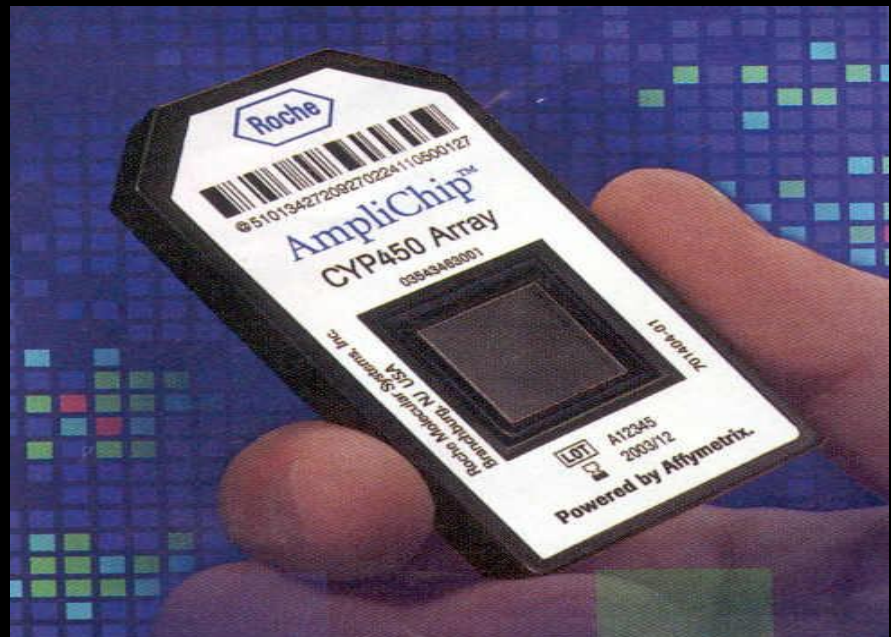
- **‘connectivity’ maps**
  - correlations between genomic signatures and sets of proteins involved in Rx action
- **Rx ‘promiscuity’**
  - spectrum of ‘target’ effects required for optimum efficacy
- **Rx ‘pleiotropy’**
  - undesirable off-target effects and adverse event risk
- **‘synthetic lethal’ screening**
  - ID new Rx oncology targets in co-dependent genes required for cell survival
- **‘minimum knockout’ modeling**
  - ID/predict smallest number of drug targets to fully block a cellular process



# Pharmacogenetic Predisposition to Adverse Drug Reactions



- 1.5 to 3 million annual hospitalizations (US)
- 80 to 140 thousand annual deaths (US)
- est. cost of \$30-50 billion





**Alert**  
**7/24/08**

- update labeling for Abacavir (Ziagen) to require pre-therapy screening for HLA-B\*5701 allele to avoid fatal hypersensitivity



## **Table of Valid Genomic Biomarkers in the Context of Approved Drug Labels**

[http://www.fda.gov/cder/genomics/genomic\\_biomarkers\\_table.htm](http://www.fda.gov/cder/genomics/genomic_biomarkers_table.htm)

# **Molecular Diagnostics and Pharmacogenetic Profiling to Identify Individuals at Risk for Rx Adverse Events**

- **broader, more complex profiling platforms than MDx assays for ID of drug targets**
- **ID of slow metabolizer genotypes**
- **unknown effects of genetic and environmental confounders in AD(M)E beyond genetic variation in drug-metabolism (I-III) repertoire**
- **complex patterns of ethnic variation and haplotype associations impose continuum of metabolic phenotypes**

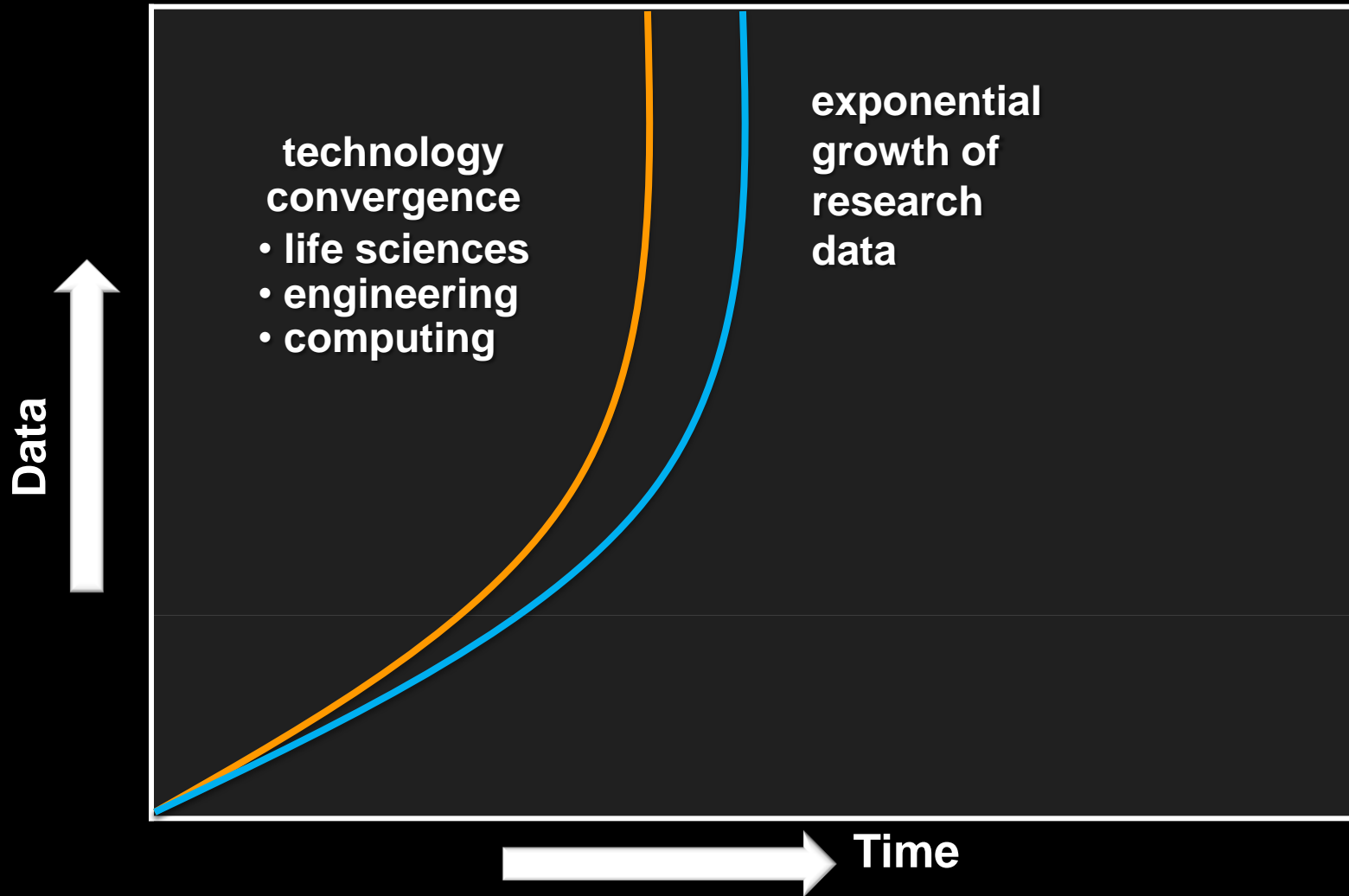


# The Human Microbiome: A Barely Understood Influence in health

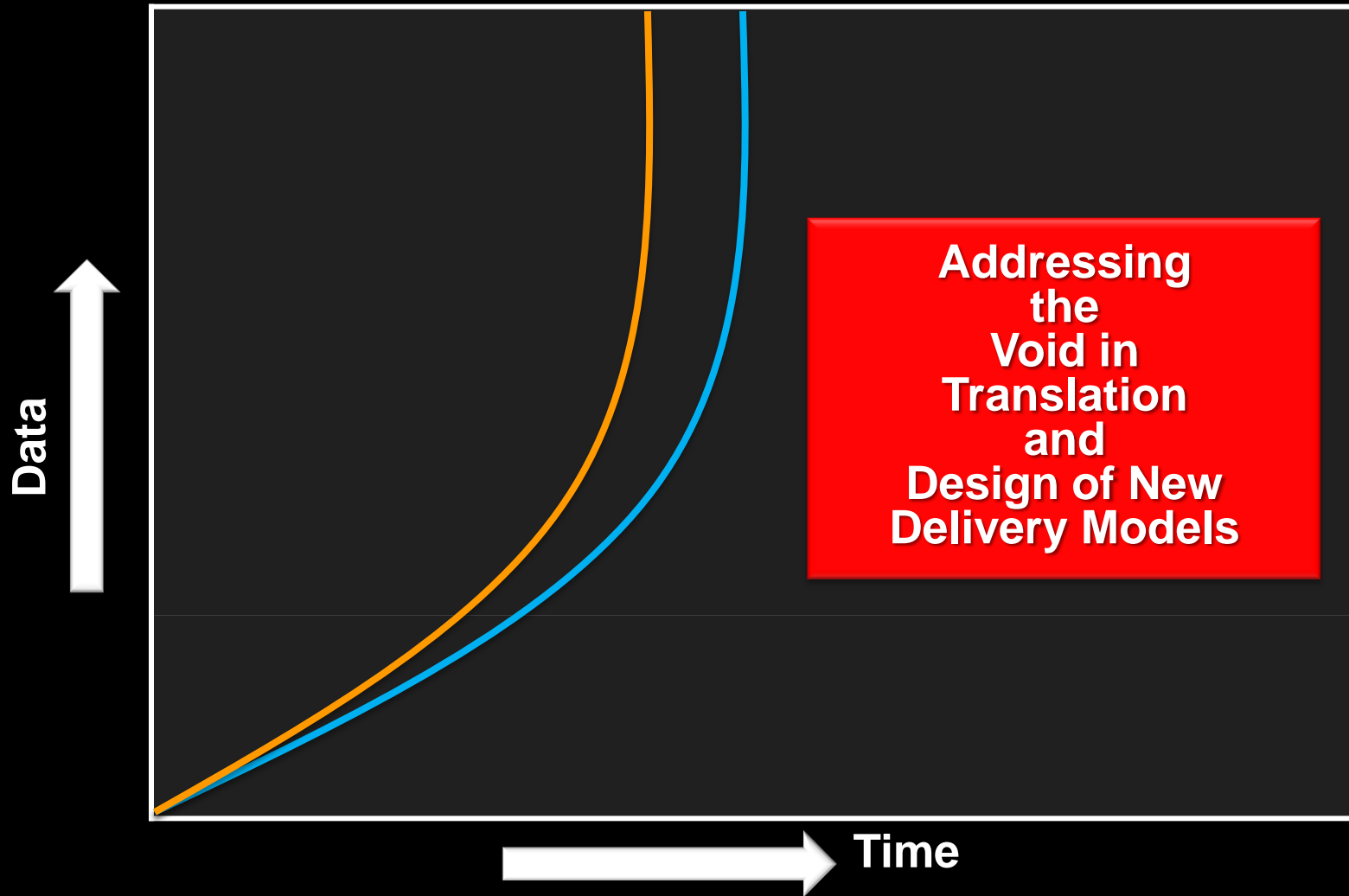


- **complex meta-system**
  - host, microbes, viruses, other organisms, metabolites, xenobiotics
  - is there a core microbiome?
  - how do perturbations affect disease and vice-versa?
  - does the microbiome influence xenobiotic metabolism and the metabolite spectrum?

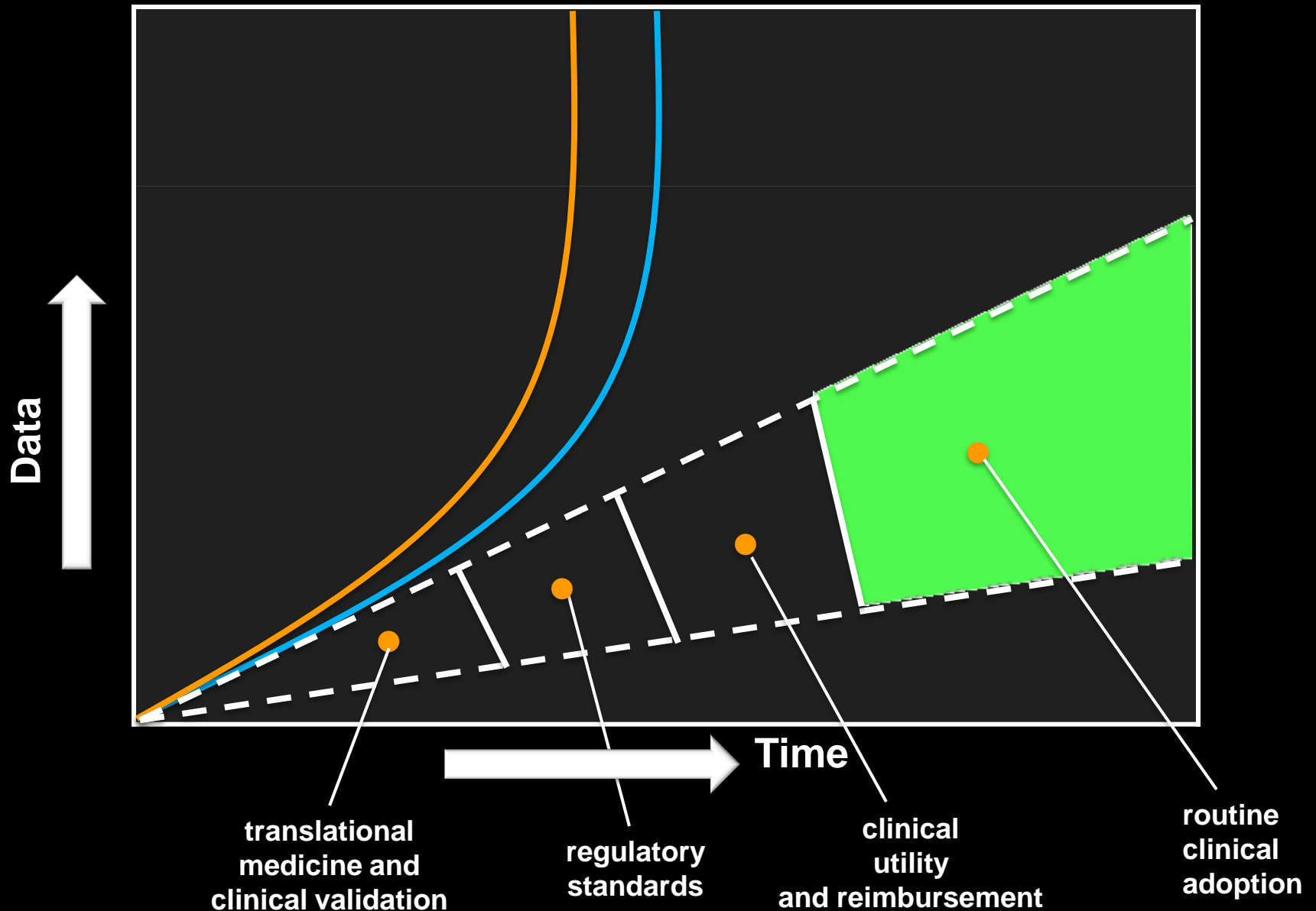
# The Trajectories for Molecular Medicine



# The Trajectories for Molecular Medicine



# The Trajectories for Molecular Medicine



# Adoption of New Technologies in Healthcare

- not merely innovation in technology
- parallel evolution and adoption of new business, financial and organizational models
- harmonizing incentives for diverse constituencies
- critical role of public policies in defining market entry barriers
  - regulation, reimbursement
  - professional standards and sustaining status quo
  - changes in administrative procedures
- cost-based, event-/procedure-based incentives versus value-based pricing, integrated care and disease management

**The Evidence Dilemma  
in Adoption of  
Next-Generation Molecular Diagnostic Tests  
and the Evolution of Personalized Medicine**





**“The stark reality is that although academic conception of new biomarkers is fertile, their gestation is generally interminable”**

**Dr. Janet Woodcock  
FDA**

**Clin. Pharm. Therap. (2009) 86, 13**

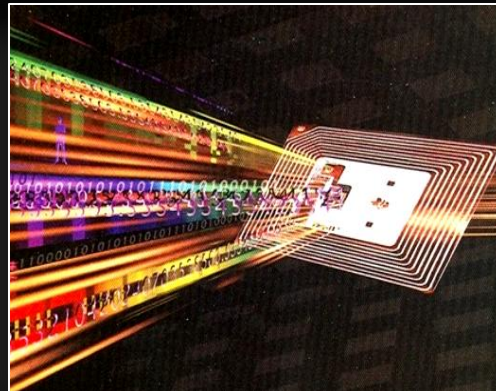
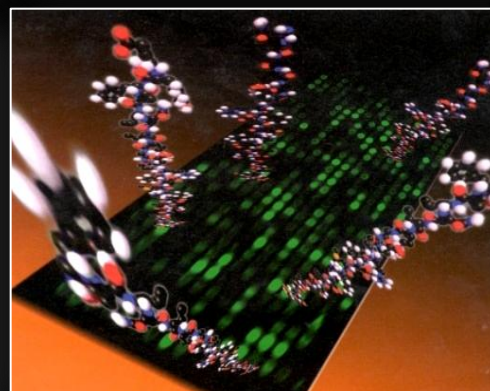
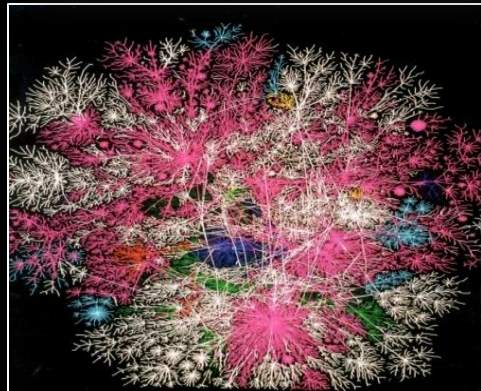
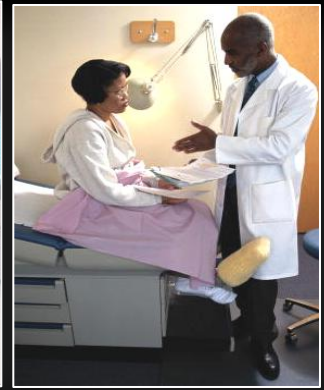
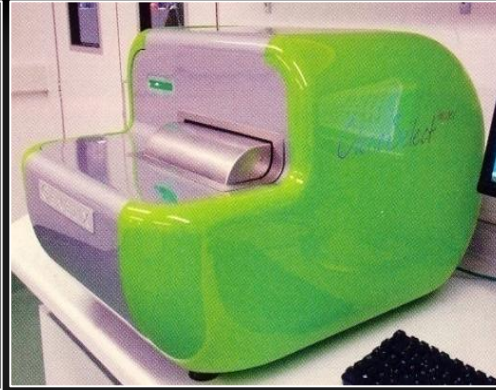
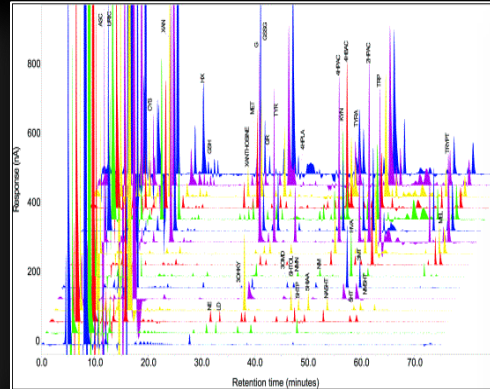
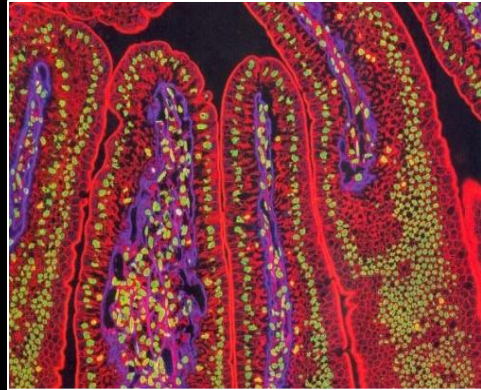
# Deriving Value from “-Omics”

- **useful only when correlated with additional parameters**
  - **clinical outcomes**
  - **clinical utility**
  - **actionable information**
  - **demonstrable economic value**

# Disease-Associated Biomarkers

- literature dominated by anecdotal studies
  - academic laboratories
  - small patient cohorts
  - poor replication and confirmatory studies
- lack of standardization
- very few biomarkers subjected to rigorous validation
  - case-control studies with sufficient statistical power
  - inadequate stringency in clinical phenotyping
- widespread lack of understanding of regulatory requirements
  - complexities imposed by multiplex tests
  - new regulatory oversight (IVDMIAs)

# Identification and Validation of Disease-Associated Biomarkers: Obligate Need for a Systems-Based Approaches



**Biospecimens  
and  
Molecular  
Pathway  
Analysis**

**Biomarker  
Validation  
and  
Multiplex Assays**

**Instrumentation  
and  
Informatics**

**Clinical  
Impact  
and  
Patient  
Monitoring**

# **The Imperative for Rigorous Clinical Sampling Protocols in Biomarker Profiling and Validation of IVD Tests**

- **statistical powering**
- **rigorous case-control studies**
  - **retrospective**
  - **prospective (piggy back on clinical trials)**
- **prospectively defined endpoints**
  - **diagnostic marker(s)**
  - **Rx responsiveness and resistance markers**
  - **staging, stratification, progression markers**
- **regulatory validation of software algorithms for multiplex tests**

# Sample Sizes Required to Render False Positive Results Unlikely When Testing Association Between a Genetic Variant and Cancer

Genetic relative risk†	Probability of association	Sample size for cases‡
1.25	0.001	2128
	0.0001	2580
	0.00001	3026
1.15	0.001	5789
	0.0001	7022
	0.00001	8234

from: S.G. Baker et al. (2006) BMJ 332, 1150

\*Based on a two sided type I error of 0.05, a power of 0.90, and a false positive report probability of 0.05

†Relative risk of cancer in people with genetic variant compared with those without.

‡An equal number of controls is also needed.



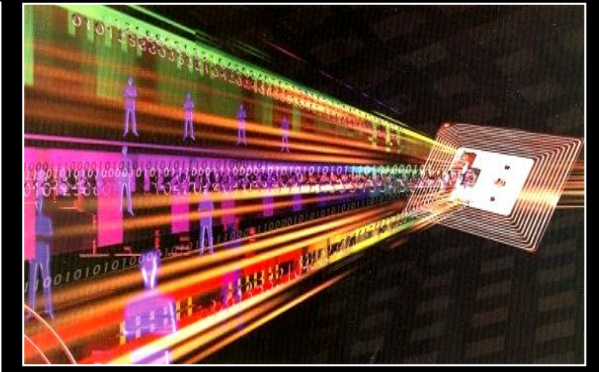
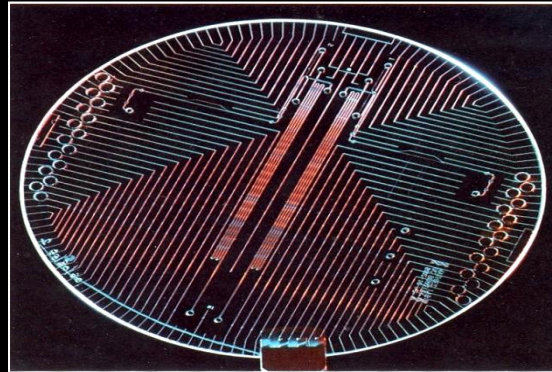
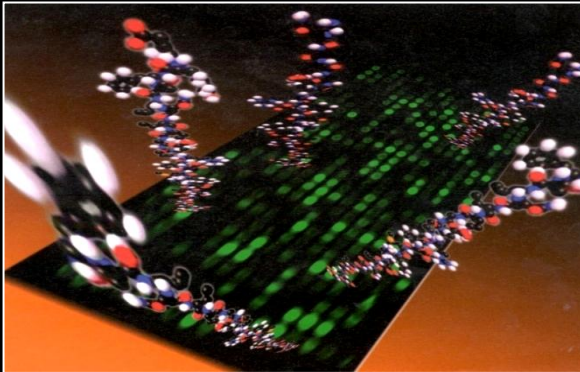
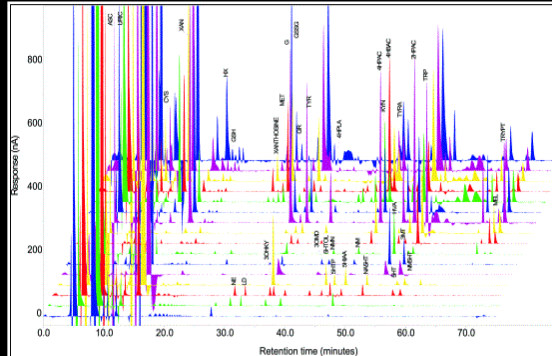
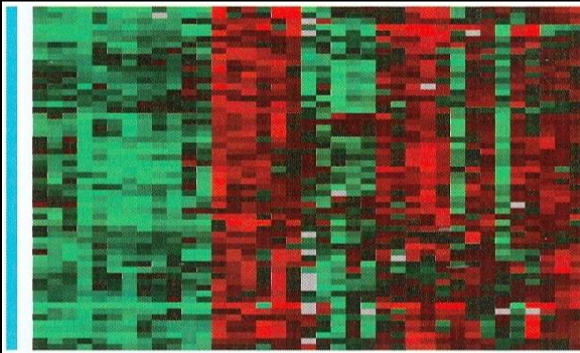
# Development of Molecular Diagnostics and Biomarkers for Personalized Medicine: The Need for End-to-End R&D Solutions

## Complex Biosignature Profiling

genomics

proteomics

immun signatures



## Signature Detection, Deconvolution and Multivariate Analysis

multiplex assays

novel test  
devices (POC)

new algorithms

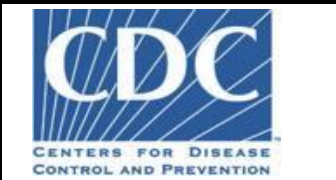
# Increased Legislative Interest in Standards, Oversights and Regulation of Molecular Diagnostic Testing



- (2008) In Vitro Diagnostic Multivariate Index Assays (IVDMIAAs)



- (2009) Quality, Regulation and Clinical Utility of Laboratory-Developed Tests



- (2009) Good Laboratory Practices for Molecular Genetic Testing for Heritable Diseases and Conditions



- (2009) Secretary's Advisory Committee on Genetics, Health and Society (SACGHS)



- (2009) SB 42: Post-CLIA Bioinformatics Services

# Ominous Signal?

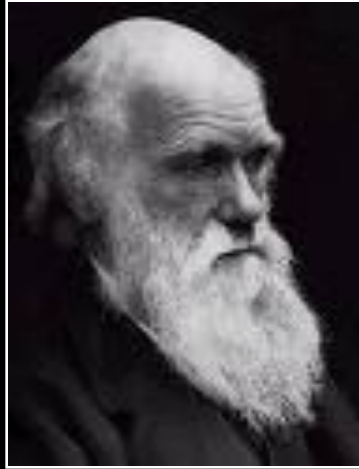
**“Under the current CLIA framework,  
only the analytical validity of the test is assessed,  
while the clinical validity and clinical utility  
of the test are not”**



**DHSS Agency for Healthcare Quality and Research  
Report on Laboratory Developed Tests  
September 2009**

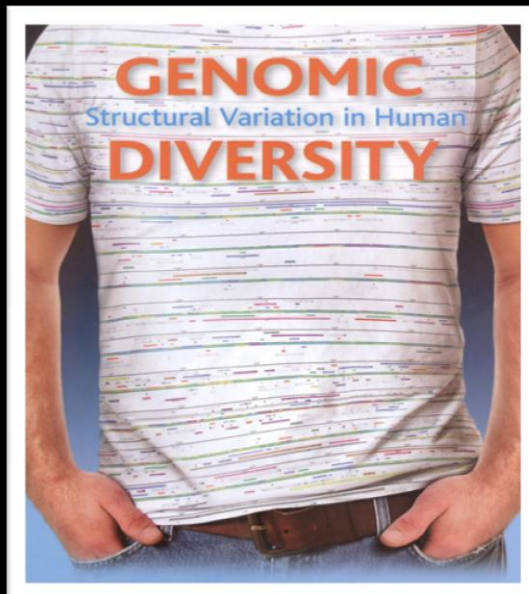


# Mapping Genetic Variation and Identification of Gene Loci Associated with Complex Human Diseases



**“Our ignorance of the laws of variation is profound”**

**Charles Darwin**



**CGCCME!CAGGCATGCA  
CAGTGCCAGGCATGCAT  
CATGCGAGME!GCACT  
TGCTAGGCATGCATGA  
TCATGCGAGTCATGCA**



# Mapping the Allelic Architecture of Common Traits and Gene Constellations for Disease Predisposition and Progression

- family-based linkage studies and 'candidate genes'



- SNPs, haplotypes and genome-wide association studies (GWAS)



- common variants confer small risk increments (OR 1.1 to 1.5)
- explain only small component of disease risk
- majority of associated loci in intronic and inter-genic regions of unknown function
- relationship of CNVs to associated loci yet to be defined



- focus on larger number of variants with low minor allele frequencies (MAF) and smaller effects

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- comprehensive exome and whole genome sequencing

# **Daunting Scale, Time and Cost of Comprehensive Mapping of Loci Associated with Complex Human Diseases**

- **high cost GWAS studies on few thousand individuals**
  - largely uninformative in identification of the collective actions of multiple rare alleles with individual weak effects
- **very large sample sizes needed for adequate statistical power to identify low frequency loci**
  - 200,000 – 500,000 (\$1-3 billion)
- **skepticism that coarse-grained nature of routinely collected clinical/lab/billing metrics are insufficient to establish research-quality phenotypes for robust correlative whole genome sequencing**

**The Imperative for New Initiatives  
to Establish Large Scale, Standardized Scientific and  
Clinical Resources for Translational Research**



# The Rise of Big Biology: Nature Genetics (September/October 2009)

## Genetic variant near *IRS1* is associated with type 2 diabetes, insulin resistance and hyperinsulinemia

Iohan Rung<sup>1,28,29</sup>, Stéphane Cauchi<sup>1,2,29</sup>, Anders Albrechtsen<sup>3,29</sup>, Lishuang Shen<sup>1,28</sup>, Ghislain Rocheleau<sup>1,4,28</sup>, Christine Cavalcanti-Proença<sup>2</sup>, François Bacot<sup>1</sup>, Beverley Balkau<sup>5</sup>, Alexandre Belisle<sup>1</sup>, Knut Borch-Johnsen<sup>6</sup>, Guillaume Charpentier<sup>7</sup>, Christian Dina<sup>2</sup>, Emmanuelle Durand<sup>2</sup>, Paul Elliott<sup>8</sup>, Samy Hadjadj<sup>9</sup>, Marjo-Riitta Järvelin<sup>10</sup>, Jaana Laitinen<sup>11</sup>, Torsten Lauritzen<sup>12</sup>, Michel Marre<sup>13</sup>, Alexander Mazur<sup>1</sup>, David Meyre<sup>2</sup>, Alexandre Montpetit<sup>1</sup>, Charlotta Pisinger<sup>14</sup>, Barry Posner<sup>15,16</sup>, Pernille Poulsen<sup>2</sup>, Anneli Pouta<sup>17</sup>, Marc Prentki<sup>18</sup>, Rasmus Ribel-Madsen<sup>6</sup>, Aimo Ruokonen<sup>19</sup>, Anelli Sandbak<sup>12</sup>, David Serre<sup>1,28</sup>, Jean Tichet<sup>20</sup>, Martine Vaxillaire<sup>2</sup>, Jørgen F P Wojtaszewski<sup>21</sup>, Allan Vaag<sup>2,22</sup>, Torben Hansen<sup>23,24</sup>, Constantin Polychronakos<sup>4,25</sup>, Oluf Pedersen<sup>23,26</sup>, Philippe Frogue<sup>27</sup> & Robert Sladek<sup>1,4,15</sup>

## Genome-wide association study identifies variants in the *ABO* locus associated with susceptibility to pancreatic cancer

Laufey Amundadottir<sup>1,2,55\*</sup>, Peter Kraft<sup>3,4,55</sup>, Rachael Z Stolzenberg-Solomon<sup>2,55</sup>, Charles S Fuchs<sup>5,6,55</sup>, Gloria M Petersen<sup>7</sup>, Alan A Arslan<sup>8-10</sup>, H Bas Bueno-de-Mesquita<sup>11</sup>, Myron Gross<sup>12</sup>, Kathy Helzlsouer<sup>13</sup>, Eric J Jacobs<sup>14</sup>, Andrea LaCroix<sup>15</sup>, Wei Zheng<sup>16</sup>, Demetrius Albanes<sup>2</sup>, William Bamlet<sup>7</sup>, Christine D Berg<sup>17</sup>, Franco Berrino<sup>18</sup>, Sheila Bingham<sup>19</sup>, Julie E Buring<sup>20,21</sup>, Paige M Bracci<sup>22</sup>, Federico Canzian<sup>23</sup>, Françoise Clavel-Chapelon<sup>24</sup>, Sandra Clipp<sup>25</sup>, Michelle Cotterchio<sup>26</sup>, Mariza de Andrade<sup>27</sup>, Eric J Duell<sup>27</sup>, John W Fox<sup>28</sup>, Steven Gallinger<sup>29</sup>, J Michael Gaziano<sup>30</sup>, Edward L Giovannucci<sup>36,31</sup>, Michael Goggins<sup>32</sup>, Carlos A González<sup>33</sup>, Göran Hallmans<sup>34</sup>, Susan E Hankinson<sup>35</sup>, Manal Hassan<sup>35</sup>, Elizabeth A Holly<sup>22</sup>, David J Hunter<sup>36</sup>, Amy Hutchinson<sup>37</sup>, Rebecca Jackson<sup>37</sup>, Kevin B Jacobs<sup>2,36,38</sup>, Mazda Jenab<sup>37</sup>, Rudolf Kaaks<sup>39</sup>, Alison P Klein<sup>39,40</sup>, Charles Kooperberg<sup>15</sup>, Robert C Kurtz<sup>41</sup>, Donghui Li<sup>42</sup>, Shannon M Lynch<sup>42</sup>, Margaret Mandelsohn<sup>15,43</sup>, Robert R McWilliams<sup>44</sup>, Julie B Mendelsohn<sup>4</sup>, Dominique S Michaud<sup>45</sup>, Sara H Olson<sup>46</sup>, Kim Overvad<sup>47</sup>, Alpa V Patel<sup>14</sup>, Petra H M Peeters<sup>45,48</sup>, Aleksandar Rajkovic<sup>49</sup>, Elio Riboli<sup>45</sup>, Harvey A Risch<sup>50</sup>, Xiao-Ou Shu<sup>16</sup>, Gilles Thomas<sup>2</sup>, Geoffrey S Tobias<sup>2</sup>, Dimitrios Trichopoulos<sup>3,51</sup>, Stephen K Van Den Eden<sup>52</sup>, Jarmo Virtamo<sup>53</sup>, Jean Wactawski-Wende<sup>54</sup>, Brian M Wolpin<sup>54</sup>, Herbert Yu<sup>50</sup>, Kai Yu<sup>2</sup>, Anne Zeleniuch-Jacquotte<sup>9,10</sup>, Stephen J Chanock<sup>1,2,55</sup>, Patricia Hartge<sup>2,55</sup> & Robert N Hoover<sup>2,55</sup>

## Genome-wide association study identifies variants at *CLU* and *CRI* associated with Alzheimer's disease

Jean-Charles Lambert<sup>1-3</sup>, Simon Heath<sup>4</sup>, Gael Even<sup>1,2</sup>, Dominique Campion<sup>5</sup>, Kristel Slegers<sup>6,7</sup>, Mikko Hiltunen<sup>8</sup>, Onofre Combarros<sup>9</sup>, Diana Zelenika<sup>4</sup>, Maria J Bullock<sup>10</sup>, Béatrice Tavernier<sup>11</sup>, Luc Letenneur<sup>12</sup>, Karolien Bettens<sup>6,7</sup>, Claudine Berr<sup>13</sup>, Florence Pasquier<sup>14</sup>, Nathalie Flivet<sup>12</sup>, Pascale Barberger-Gateau<sup>12</sup>, Sebastiaan Engelborghs<sup>15</sup>, Peter De Deyn<sup>15</sup>, Ignacio Mateo<sup>9</sup>, Ana Franck<sup>16</sup>, Seppo Helisalmi<sup>8</sup>, Elisa Porcellini<sup>17</sup>, Olivier Hanon<sup>18</sup>, the European Alzheimer's Disease Initiative Investigators<sup>19</sup>, Maria M de Pancorbo<sup>20</sup>, Corinne London<sup>21</sup>, Carole Dufouil<sup>22,23</sup>, Céline Jaillard<sup>24</sup>, Thierry Leveillard<sup>24</sup>, Victoria Alvarez<sup>25</sup>, Paolo Bosco<sup>26</sup>, Michelangelo Mancuso<sup>27</sup>, Francesco Panza<sup>28</sup>, Benedetta Nacmias<sup>29</sup>, Paola Bossù<sup>30</sup>, Paola Piccardi<sup>31</sup>, Giorgio Annoni<sup>32</sup>, Davide Seripa<sup>33</sup>, Daniela Galimberti<sup>34</sup>, Didier Hannequin<sup>35</sup>, Federico Licastro<sup>17</sup>, Hilkiä Soininen<sup>36</sup>, Karen Ritchie<sup>37</sup>, Hélène Blanche<sup>38</sup>, Jean-François Dartigues<sup>32</sup>, Christophe Tzourio<sup>22,23</sup>, Ivo Gut<sup>4</sup>, Christine Van Broeckhoven<sup>6,7</sup>, Annick Alperovitch<sup>22,23</sup>, Mark Lathrop<sup>435</sup> & Philippe Amouyel<sup>1,3,14</sup>

## Genome-wide association and replication studies identify four variants associated with prostate cancer susceptibility

Julius Gudmundsson<sup>1,21</sup>, Patrick Sulem<sup>1,21</sup>, Daniel F Gudbjartsson<sup>1</sup>, Thorarinn Blondal<sup>1</sup>, Arnaldur Gylfason<sup>1</sup>, Bjarni A Agnarsson<sup>2,3</sup>, Kristrun R Benediktsson<sup>2,3</sup>, Droplaug N Magnusdottir<sup>1</sup>, Gudbjorg Orlygsson<sup>1</sup>, Margret Jakobsdottir<sup>1</sup>, Simon N Stacey<sup>1</sup>, Asgeir Sigurdsson<sup>1</sup>, Tiina Wahlfors<sup>4</sup>, Teuvo Tammela<sup>5</sup>, Joan P Breyer<sup>6</sup>, Kate McCreynolds<sup>6</sup>, Kevin M Bradley<sup>6</sup>, Berta Saez<sup>7,8</sup>, Javier Godino<sup>7</sup>, Sebastian Navarrete<sup>8</sup>, Fernando Fuentes<sup>9</sup>, Laura Murillo<sup>10</sup>, Eduardo Polo<sup>11</sup>, Katja K Aben<sup>12,13</sup>, Inge M van Oort<sup>14</sup>, Brian K Suarez<sup>15</sup>, Brian T Helfand<sup>16</sup>, Donghui Kan<sup>16</sup>, Carlo Zanon<sup>17</sup>, Michael L Frigge<sup>1</sup>, Kristleifur Kristjansson<sup>1</sup>, Jeffrey R Gulcher<sup>1</sup>, Gudmundur V Einarsson<sup>18</sup>, Eirikur Jonsson<sup>18</sup>, William J Catalona<sup>16</sup>, Jose I Mayordomo<sup>7,8,19</sup>, Lambertus A Kiemeny<sup>12-14</sup>, Jeffrey R Smith<sup>20,21</sup>, Johanna Schleutker<sup>4</sup>, Rosa B Barkardottir<sup>2</sup>, Augustine Kong<sup>1</sup>, Unnur Thorsteinsdottir<sup>1,3</sup>, Thorunn Rafnar<sup>1</sup> & Kari Stefansson<sup>1,3</sup>

## A genome-wide association study identifies a new ovarian cancer susceptibility locus on 9p22.2

Honglin Song<sup>1,43,47</sup>, Susan J Ramus<sup>2,43</sup>, Jonathan Tyrer<sup>1</sup>, Kelly L Bolton<sup>1,3</sup>, Aleksandra Gentry-Maharaj<sup>2</sup>, Eva Wozniak<sup>2</sup>, Hoda Anton-Culver<sup>4</sup>, Jenny Chang-Claude<sup>5</sup>, Daniel W Cramer<sup>6</sup>, Richard DiCiccio<sup>7</sup>, Thilo Dörk<sup>8</sup>, Ellen L Goode<sup>9</sup>, Marc T Goodman<sup>10</sup>, Joellen M Schildkraut<sup>11</sup>, Thomas Sellers<sup>12</sup>, Laura Baglietto<sup>13,14</sup>, Matthias W Beckmann<sup>15</sup>, Jonathan Beesley<sup>16</sup>, Jan Blakaer<sup>17</sup>, Michael E Carney<sup>10</sup>, Stephen Chanock<sup>3</sup>, Zhihua Chen<sup>12</sup>, Julie M Cunningham<sup>9</sup>, Ed Dicks<sup>1</sup>, Jennifer A Doherty<sup>18</sup>, Matthias Dürst<sup>19</sup>, Arif B Ekici<sup>20</sup>, David Fenstermacher<sup>12</sup>, Brooke L Fridley<sup>9</sup>, Graham Giles<sup>13,14</sup>, Martin E Gore<sup>21</sup>, Immaculata De Vivo<sup>22</sup>, Peter Hillemann<sup>5</sup>, Claus Hogdall<sup>23</sup>, Estrid Hogdall<sup>24</sup>, Edwin S Iversen<sup>25</sup>, Ian J Jacobs<sup>2</sup>, Anna Jakubowska<sup>26</sup>, Dong Li<sup>4</sup>, Jolanta Lissowska<sup>27</sup>, Jan Lubinski<sup>28</sup>, Galina Lurie<sup>10</sup>, Valerie McGuire<sup>28</sup>, John McLaughlin<sup>29</sup>, Krzysztof Mędrak<sup>26</sup>, Patricia G Moorman<sup>11</sup>, Kirsten Moysich<sup>30</sup>, Steven Narod<sup>31</sup>, Catherine Phelan<sup>12</sup>, Carole Pye<sup>1</sup>, Harvey Risch<sup>32</sup>, Ingo B Runnebaum<sup>19</sup>, Gianluca Severi<sup>13,14</sup>, Melissa Southey<sup>33</sup>, Daniel O Stram<sup>34</sup>, Falk C Thiel<sup>5</sup>, Kathryn L Terry<sup>9</sup>, Ya-Yu Tsai<sup>12</sup>, Shelley S Tworoger<sup>22</sup>, David J Van Den Berg<sup>34</sup>, Robert A Vierkant<sup>9</sup>, Shan Wang-Gohrke<sup>35</sup>, Penelope M Webb<sup>16</sup>, Lynne R Wilkens<sup>10</sup>, Anna H Wu<sup>34</sup>, Hannah Yang<sup>3</sup>, Wendy Brewster<sup>36</sup>, Argyrios Zogas<sup>4</sup>, Australian Cancer (Ovarian) Study<sup>37</sup>, The Australian Ovarian Cancer Study Group<sup>37</sup>, The Ovarian Cancer Association Consortium<sup>38</sup>, Richard Houlston<sup>39</sup>, Ian Tomlinson<sup>39</sup>, Alice S Whittemore<sup>28</sup>, Mary Anne Rossing<sup>18</sup>, Bruce A J Ponder<sup>1</sup>, Celeste Leigh Pearce<sup>40</sup>, Roberta B Ness<sup>40</sup>, Usha Menon<sup>2</sup>, Susanne Krüger Kjaer<sup>24</sup>, Jack Gronwald<sup>26</sup>, Montserrat Garcia-Closas<sup>17</sup>, Peter A Fasching<sup>15,41</sup>, Douglas F Easton<sup>42</sup>, Georgia Chenevix-Trench<sup>16</sup>, Andrew Berchuck<sup>1</sup>, Paul D P Pharoah<sup>1</sup> & Simon A Gayther<sup>2</sup>

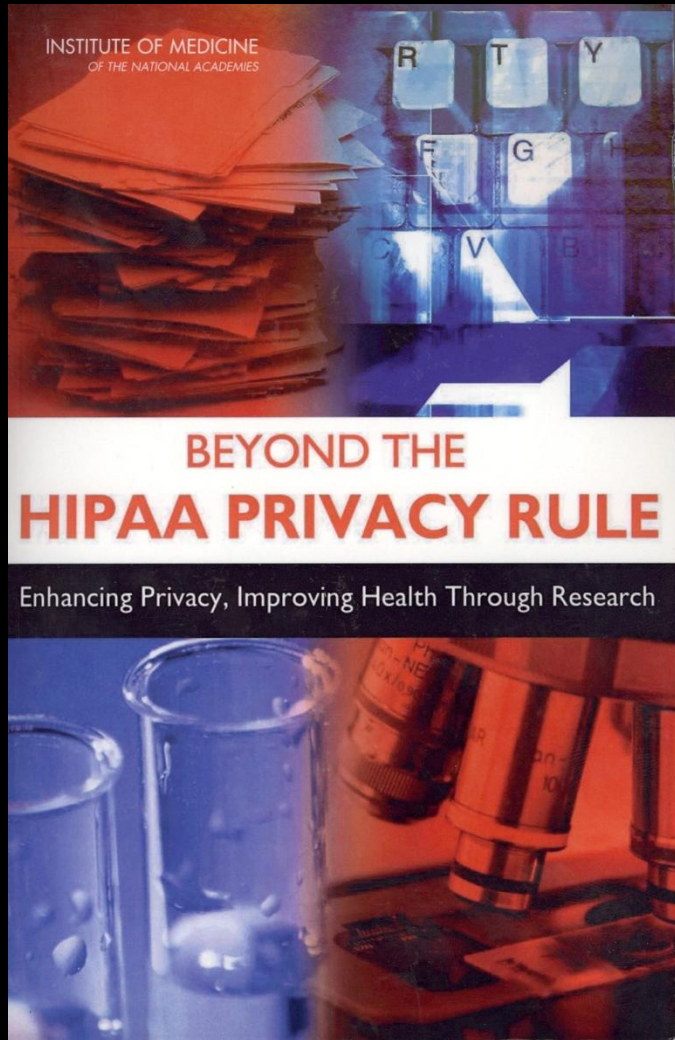
## Genome-wide association study identifies 19p13.3 (*UNC13A*) and 9p21.2 as susceptibility loci for sporadic amyotrophic lateral sclerosis

Michael A van Es<sup>1,38\*</sup>, Jan H Veldink<sup>1,38</sup>, Christiaan G J Saris<sup>1</sup>, Hylke M Blauw<sup>1</sup>, Paul W J van Vught<sup>1</sup>, Anna Birve<sup>2</sup>, Robin Lemmens<sup>3-5</sup>, Helenius J Schelhaas<sup>6</sup>, Ewout J N Groen<sup>1</sup>, Mark H B Huisman<sup>1</sup>, Anneke J van der Kooij<sup>7</sup>, Marianne de Visser<sup>7</sup>, Caroline Dahlberg<sup>2</sup>, Karol Estrada<sup>8</sup>, Fernando Rivadeneira<sup>8,9</sup>, Albert Hofman<sup>9</sup>, Machiel J Zwarts<sup>6</sup>, Perry T C van Doormaal<sup>1</sup>, Dan Rujescu<sup>10</sup>, Eric Strengman<sup>11</sup>, Ina Giegling<sup>10</sup>, Pierandrea Muglia<sup>12</sup>, Barbara Tomik<sup>13</sup>, Agnieszka Slowik<sup>13</sup>, Andre G Uitterlinden<sup>8,9</sup>, Corinna Hendrich<sup>14</sup>, Stefan Waibel<sup>14</sup>, Thomas Meyer<sup>15</sup>, Albert C Ludolph<sup>14</sup>, Jonathan D Glass<sup>16</sup>, Shaun Purcell<sup>17</sup>, Sven Cichon<sup>18,19</sup>, Markus M Nöthen<sup>18,19</sup>, H-Erich Wichmann<sup>20-22</sup>, Stefan Schreiber<sup>23,24</sup>, Sita H H M Vermeulen<sup>25</sup>, Lambertus A Kiemeny<sup>26,27</sup>, John H J Wokke<sup>1</sup>, Simon Cronin<sup>28,29</sup>, Russell L McLaughlin<sup>29,30</sup>, Orla Hardiman<sup>29,30</sup>, Katsumi Fumoto<sup>31</sup>, R Jeroen Pasterkamp<sup>31</sup>, Vincent Meininger<sup>32</sup>, Judith Melki<sup>33</sup>, P Nigel Leigh<sup>34</sup>, Christopher E Shaw<sup>34</sup>, John E Landers<sup>35,36</sup>, Ammar Al-Chalabi<sup>34</sup>, Robert H Brown Jr<sup>35,36</sup>, Wim Robberecht<sup>3-5</sup>, Peter M Andersen<sup>2</sup>, Roel A Ophoff<sup>1,37</sup> & Leonard H van den Berg<sup>1</sup>

## Genome-wide association study identifies variants at *CLU* and *PICALM* associated with Alzheimer's disease

Denise Harold<sup>1,45\*</sup>, Richard Abraham<sup>1,45</sup>, Paul Hollingworth<sup>1,45</sup>, Rebecca Sims<sup>1</sup>, Amy Gerrish<sup>1</sup>, Marian L Hamsberg<sup>1</sup>, Jaspreet Singh Pahwa<sup>1</sup>, Valentina Moskvina<sup>1</sup>, Kimberley Dowzell<sup>1</sup>, Amy Williams<sup>1</sup>, Nicola Jones<sup>1</sup>, Charlene Thomas<sup>1</sup>, Alexandra Stretton<sup>1</sup>, Angharad R Morgan<sup>1</sup>, Simon Lovestone<sup>1</sup>, John Powell<sup>1</sup>, Petroula Proietti<sup>1</sup>, Michelle K Lupton<sup>1</sup>, Carol Brayne<sup>1</sup>, David C Rubinstein<sup>1</sup>, Michael Gill<sup>1</sup>, Brian Lawlor<sup>1</sup>, Aoibhinn Lynch<sup>1</sup>, Kevin Morgan<sup>1</sup>, Kristelle S Brown<sup>1</sup>, Peter A Passmore<sup>1</sup>, David Craig<sup>1</sup>, Bernadette McGuinness<sup>1</sup>, Stephen Todd<sup>1</sup>, Clive Holmes<sup>1</sup>, David Mann<sup>1</sup>, A David Smith<sup>11</sup>, Seth Love<sup>12</sup>, Patrick G Kehoe<sup>12</sup>, John Hardy<sup>13</sup>, Simon Mead<sup>14</sup>, Nick Fox<sup>15</sup>, Martin Rossor<sup>15</sup>, John Collinge<sup>14</sup>, Wolfgang Maier<sup>15</sup>, Frank Jessen<sup>16</sup>, Britta Schürmann<sup>16</sup>, Hendrik van den Bussche<sup>17</sup>, Isabella Heuser<sup>18</sup>, Johannes Kornhuber<sup>19</sup>, Jens Wiltfang<sup>20</sup>, Martin Dichgans<sup>21,22</sup>, Lutz Frölich<sup>23</sup>, Harald Hampel<sup>24,25</sup>, Michael Holt<sup>26</sup>, Dan Rujescu<sup>26</sup>, Alison M Goate<sup>27</sup>, John S K Kauwe<sup>28</sup>, Carlos Cruchaga<sup>27</sup>, Petra Nowotny<sup>27</sup>, John C Morris<sup>27</sup>, Kevin Mayo<sup>27</sup>, Kristel Slegers<sup>27,30</sup>, Karolien Bettens<sup>27,30</sup>, Sebastiaan Engelborghs<sup>27,31</sup>, Peter P De Deyn<sup>27,31</sup>, Christine Van Broeckhoven<sup>27,30</sup>, Gill Livingston<sup>32</sup>, Nicholas J Bass<sup>33</sup>, Hugh Gurling<sup>32</sup>, Andrew McQuillin<sup>32</sup>, Rhian Gwilliams<sup>33</sup>, Panagiotis Deloukas<sup>34</sup>, Ammar Al-Chalabi<sup>34</sup>, Christopher E Shaw<sup>34</sup>, Magda Isoldi<sup>35</sup>, Andrew B Singleton<sup>36</sup>, Rita Guerreiro<sup>36</sup>, Thomas W Mühleisen<sup>37,38</sup>, Markus M Nöthen<sup>37,38</sup>, Susanne Moebus<sup>39</sup>, Karl-Heinz Jöckel<sup>39</sup>, Norman Klopp<sup>40</sup>, H-Erich Wichmann<sup>40-42</sup>, Minerva M Carrasquillo<sup>43</sup>, V Shane Pankratz<sup>44</sup>, Steven G Younkin<sup>45</sup>, Peter A Holmans<sup>1</sup>, Michael O'Donovan<sup>1</sup>, Michael J Owen<sup>1</sup> & Julie Williams<sup>1</sup>

# IOM Committee on Health Research and the Privacy of Health Information (2009)



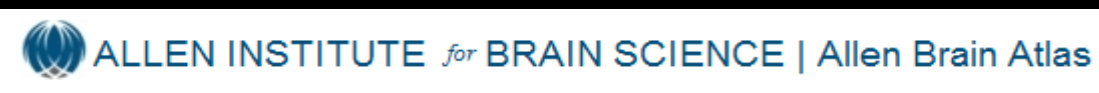
- **HIPAA fails to protect privacy and impedes research**
- **consent does not protect against security breaches**
- **proposal that research be exempt from HIPAA**
- **adopt prior federal standard for human subjects research: The Common Rule**
- **eliminates need for reconsent and reauthorization for future and use of sample/data**



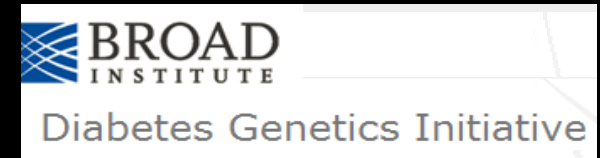
# Standards for 'Omics' Data Cross-Domain Integration, Open-Source Data Sharing and Computational Analysis



# The Rise of Open-Source Networks and Consortia



FDA/Severe Adverse Events (SAE) Consortium



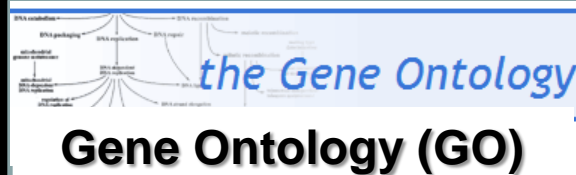
# OBO Foundry Ontologies

## *Nature Biotechnology* 25, 1251 - 1255 (2009)



The Open Biomedical Ontologies

**Cell Ontology (CL)**



Foundational Model of Anatomy

**ZFIN**

**Zebrafish Anatomical Ontology**



**Chemical Entities  
of Biological Interest (ChEBI)**

**Disease Ontology (DO)**



**Plant Ontology (PO)**



**Sequence Ontology (SO)**

**Ontology for Clinical  
Investigations (OCI)**



The Open Biomedical Ontologies

**Common Anatomy  
Reference Ontology**



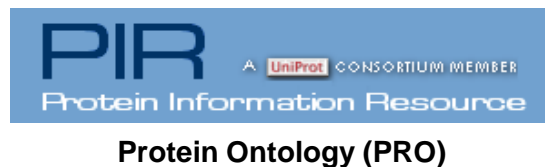
The Open Biomedical Ontologies

**Environment Ontology**



**Ontology for Biomedical Investigations**

**Phenotypic Quality  
Ontology (PATO)**



**Protein Ontology (PRO)**



**OBO Relation  
Ontology**



**RNA Ontology  
(RnaO)**



# Changing the Sociology of the Life Sciences and Clinical Research Communities



# **Creating a New Network of Connected Expertise to Accelerate Innovation in Healthcare R&D**

- **ever faster generation of new information**
- **diversification of innovation sources**
- **current R&D ecosystem is too fragmented to fully leverage novel content and shared learning**
- **global sourcing**
- **rise of new business models of ‘expertise networks’ that eclipse current monolithic single company innovation models**

# **If You Build It Will They Pay?**

## **Adoption of Disruptive Innovation**

- **new technology/service that simplifies a complex/costly problem**
- **business model that allows market adoption of the simplified solution at low(er) cost**
- **incentivized supply and demand to networks to reinforce the disruption**

# Reimbursement for Diagnostic Tests

## **The Imperative for Value-Based Pricing versus Current Cost-Based Models**

- **inadequate US Medicare coding and payment mechanisms**
  - **out moded, out-dated, lacking in transparency, inconsistently applied**
- **inappropriate assignment of existing CPT codes to new tests**
- **engagement of third party payers who derive economic/clinical value from new Dx**

# The CMS Date of Service Rule (Implemented 1/08) a.k.a The '14 Day Rule'



**Sen. R. Wyden  
(D-Ore)**

- **“presents a barrier to the use and development of personalized medicine”**
- **Senate Finance Committee  
Proposed Amendment (10/09) to  
eliminate and allow non-hospital  
labs to bill Medicare**



- **“We couldn’t support a bill that  
would disadvantage hospital labs”  
Amy Miller, Policy Director**



- **“This will lead to closing and down-  
sizing of academic labs. It would  
benefit a very small number of  
laboratories and harm a very large  
number of hospitals”  
Mary Williams, COO**

# Demonstrating the Clinical Utility of Diagnostic Profiling

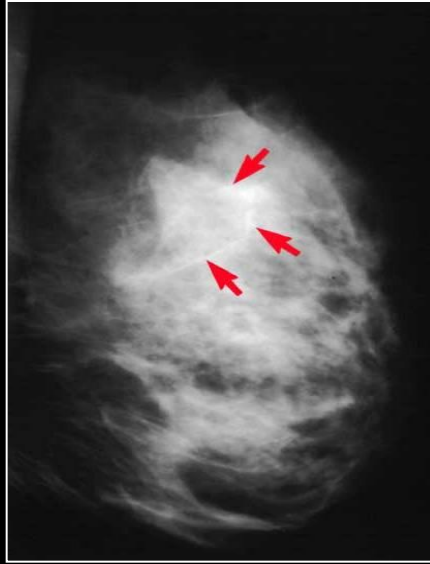
- right disease (subtype)
- right risk: benefit decision
- right treatment
- right patient



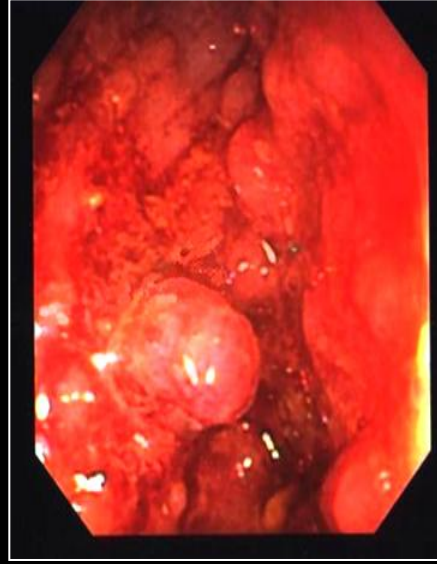
# Have We Ignored the Biology of Tumor Progression in Our Approaches to Cancer Screening



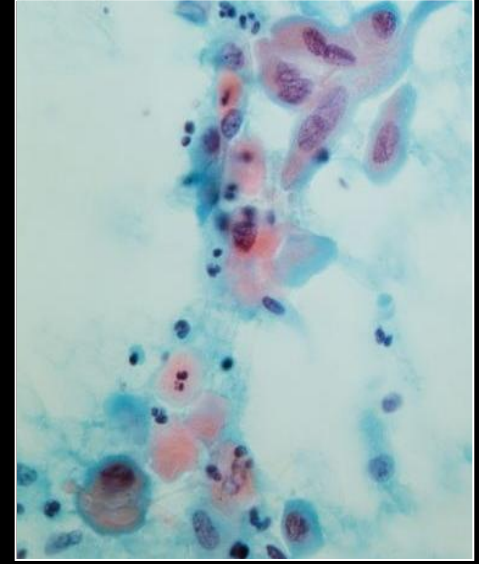
**Prostate**



**Breast**



**Colon**



**Cervix**

# **Have We Ignored Differences in Patterns of Tumor Progression in the Design of Breast and Prostate Cancer Screening Programs?**

- **L. Esserman et. al. (2009) JAMA 312, 1685-92**
- **Gil Andriole (2009) NEJM 360, 1310**
- **screening increases detection of early disease**

**but**

**incidence of regional disease not reduce commensurately**

- **suggests potential overtreatment for low risk indolent lesions**
- and**

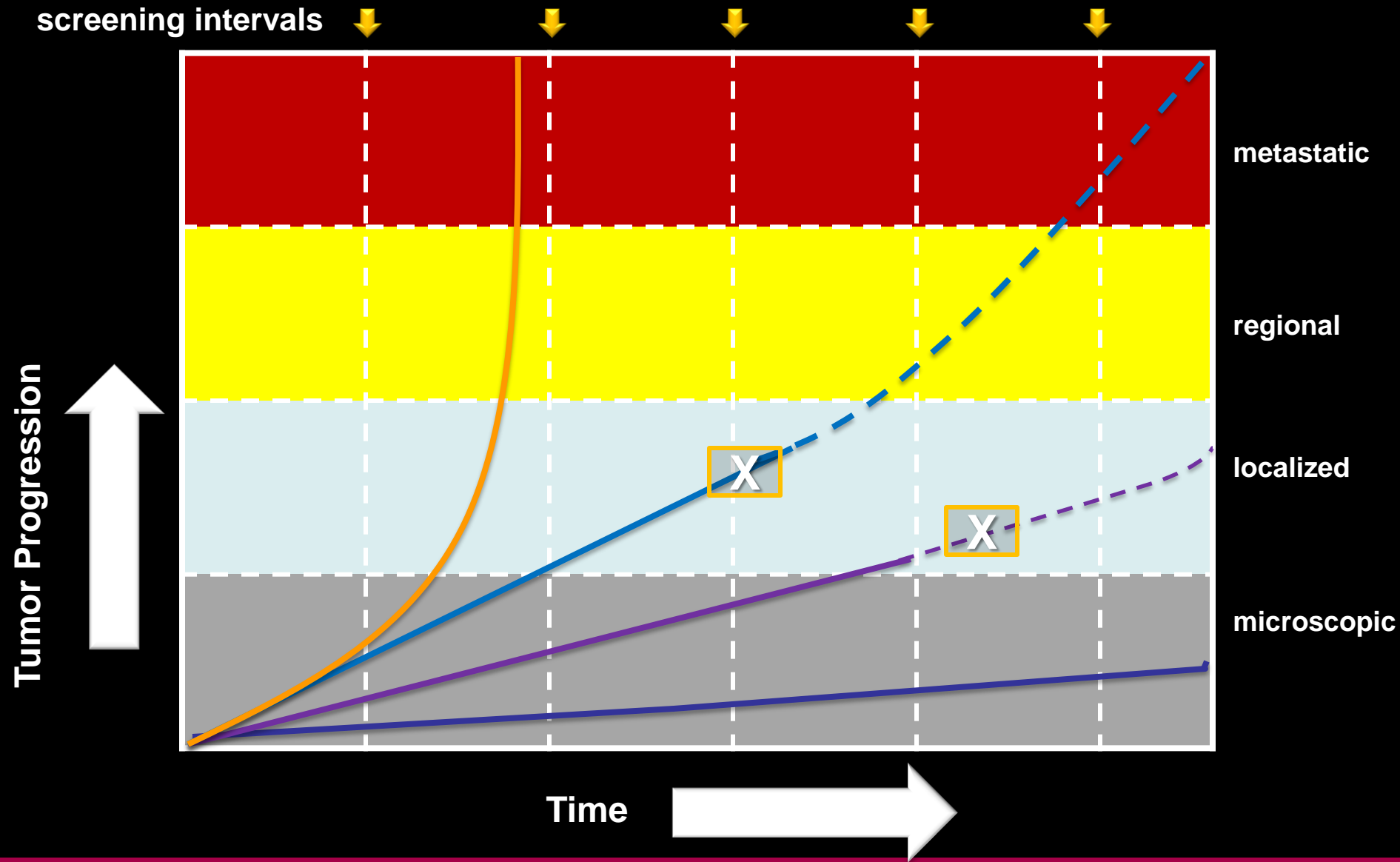
**screening intervals insufficient to detect aggressive lethal tumors arising as 'inter-interval' events**

- **concept consistent with detection of small fraction of small, early breast cancers classified as low risk by NCI criteria but high mortality risk by NKI 70 gene test**

**and**

**I-SPY trial data with 85% malignancies were inter-interval cancers and only 15% detected in routine screening**

# Effectiveness of Cancer Screens Based on Different Patterns of Tumor Biology and Screening Intervals





# How Much New Technology Can We Afford?







INITIAL NATIONAL PRIORITIES FOR

# COMPARATIVE EFFECTIVENESS RESEARCH

INSTITUTE OF MEDICINE  
OF THE NATIONAL ACADEMIES



The NEW ENGLAND JOURNAL of MEDICINE

(2009) 360, 1925

## Does Comparative-Effectiveness Research Threaten Personalized Medicine?

Alan M. Garber, M.D., Ph.D., and Sean R. Tunis, M.D.

SEPTEMBER 21, 2009  
**Newsweek**

# THE CASE FOR KILLING GRANNY

**CURBING EXCESSIVE END-OF-LIFE CARE  
IS GOOD FOR AMERICA**

BY EVAN THOMAS

**I WAS A TEENAGE DEATH PANELIST**

BY JON MEACHAM

**PLUS**

**THE WAY OUT OF AFGHANISTAN**

BY FAREED ZAKARIA

**THE ROOTS OF THE NEXT CRASH**

BY NIALL FERGUSON

**OBAMA'S CREDIBILITY GAP**

BY GEORGE F. WILL





# UK National Institute for Health and Clinical Excellence (NICE)



# Nice Gets Nasty (or Rational?)

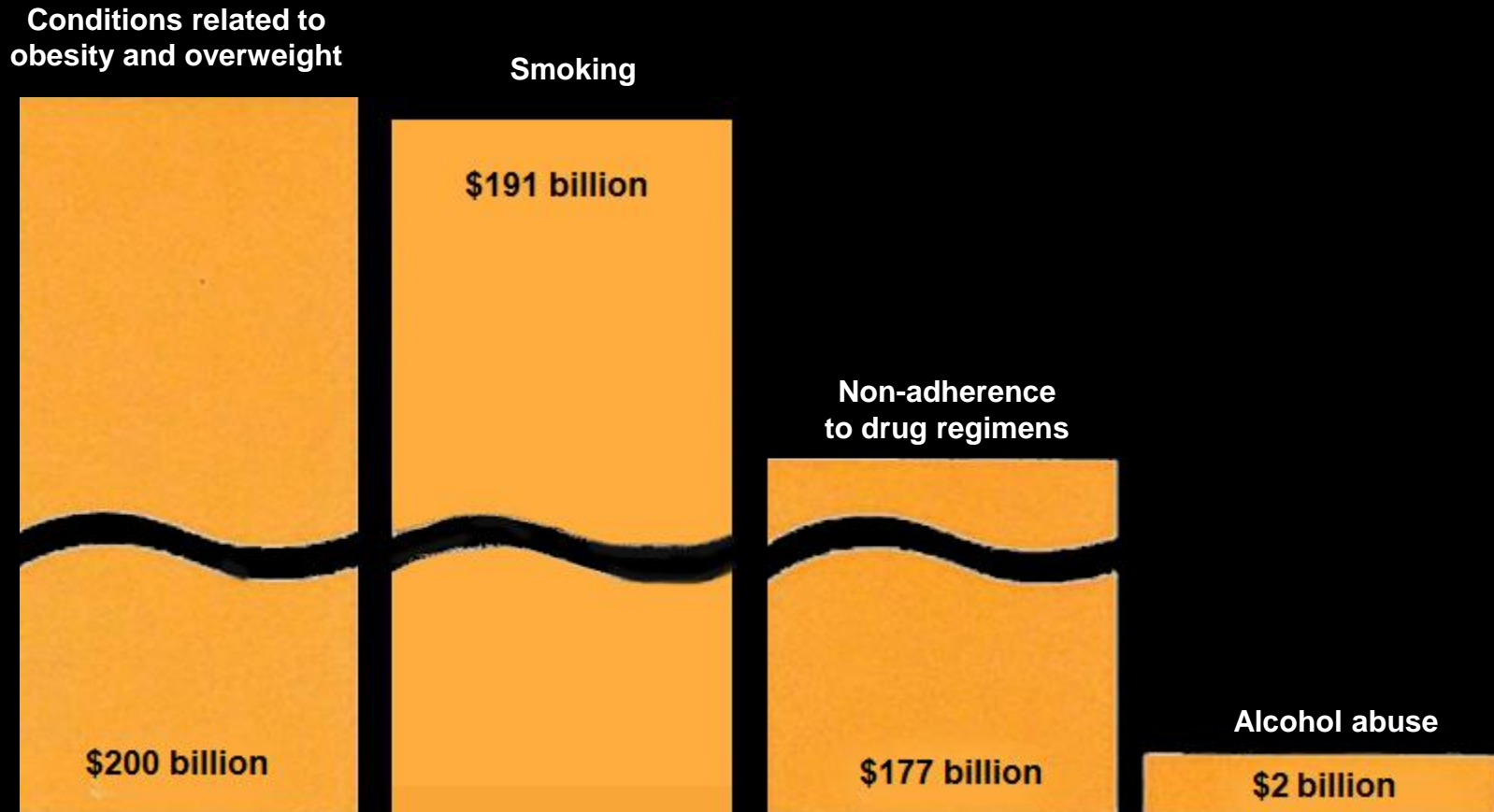


# **Personalized Medicine: A Broader Perspective**

## **Promotion of Wellness**

- **increased consumer responsibility for wellness**
- **remote monitoring of individual health status**
- **crucial role of healthcare information systems**
  - **integrated Rx care for complex chronic conditions**
  - **outcomes and comparative effectiveness**
  - **earlier detection of disease episodes and risk mitigation**
  - **wellness versus illness**

# Annual Excess Healthcare Costs Related to Consumer Behavior



Source: RTI International & Center for Disease Control and Prevention (200), Datamonitor (2007), Americas Health Insurance Plans (2007), Commonwealth Fund (2007), Agency for Health Research and Quality (2003), Analysis by PricewaterhouseCoopers' Health Research



# Demographic Trends and the Clinical and Economic Burden of Complex, Chronic Conditions/Co-Morbidities

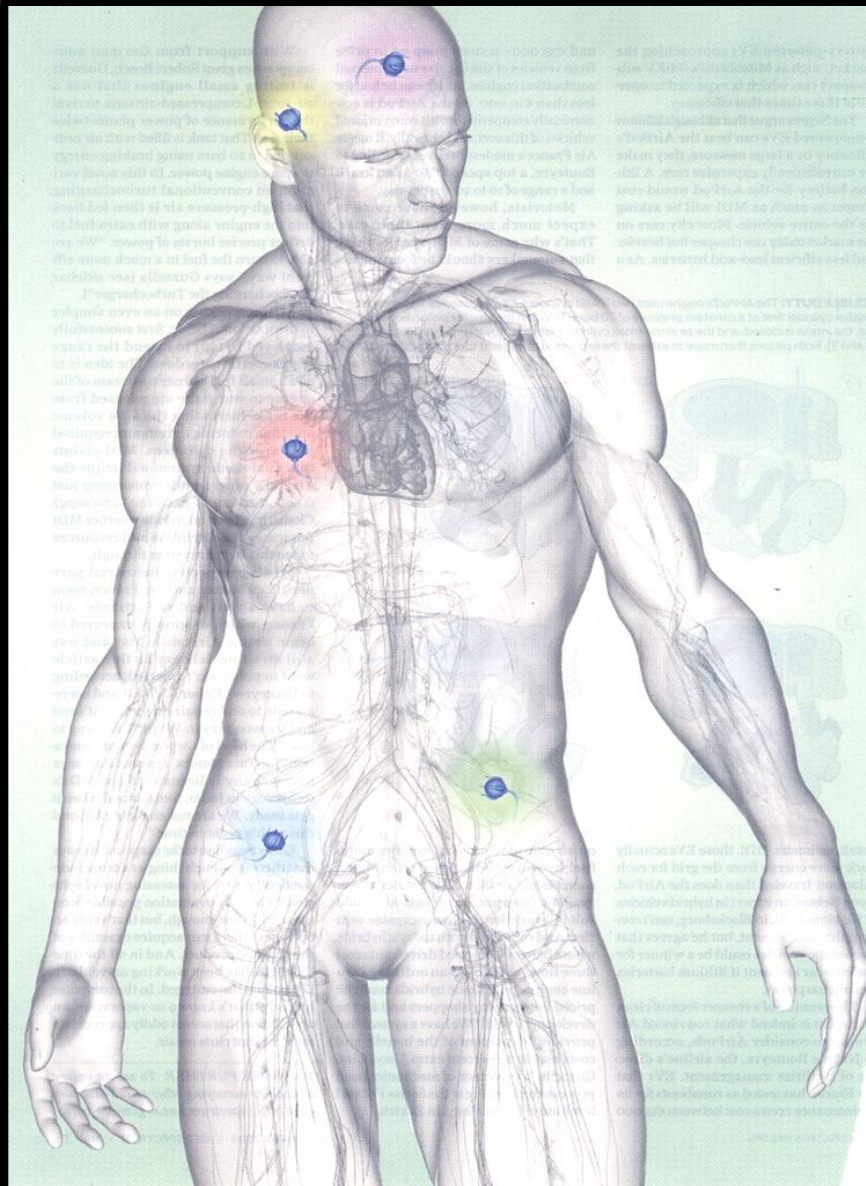


- 23% Medicare beneficiaries have 5 or more conditions
- polypharmacy and AEs
- poor patient compliance
- multiple physician/venue encounters
- poor communication/coordination between siloed healthcare services
- procedure-based reimbursement versus care continuum integrated



# On Body: In Body Sensors/Devices

## For Real Time and Remote Monitoring of Individual Health Status



# On Body: In Body Sensors and Devices

## Objective

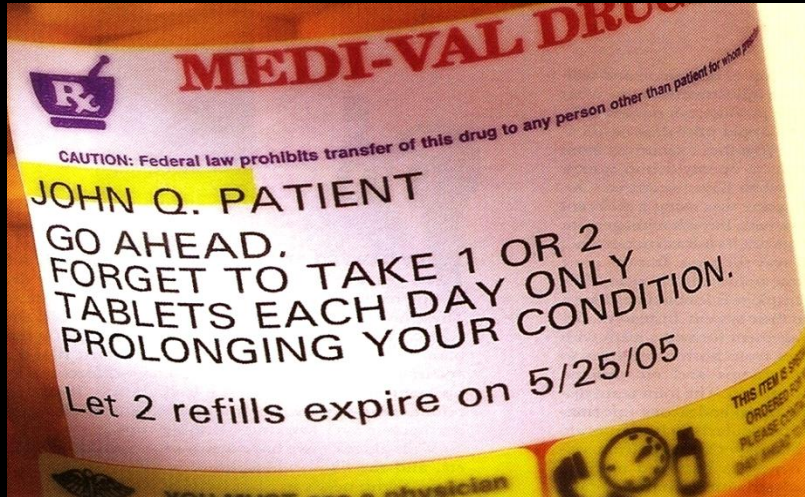
- remote monitoring of health status



## Applications

- multi-feature monitoring and broadband wireless networks
  - ubiquitous sensing
- enhanced autonomy for in-home aged
- proactive alerting and intervention to mitigate health incidents
- monitoring of patient compliance
- coupled linkage to remote Rx dispensing for efficient disease management

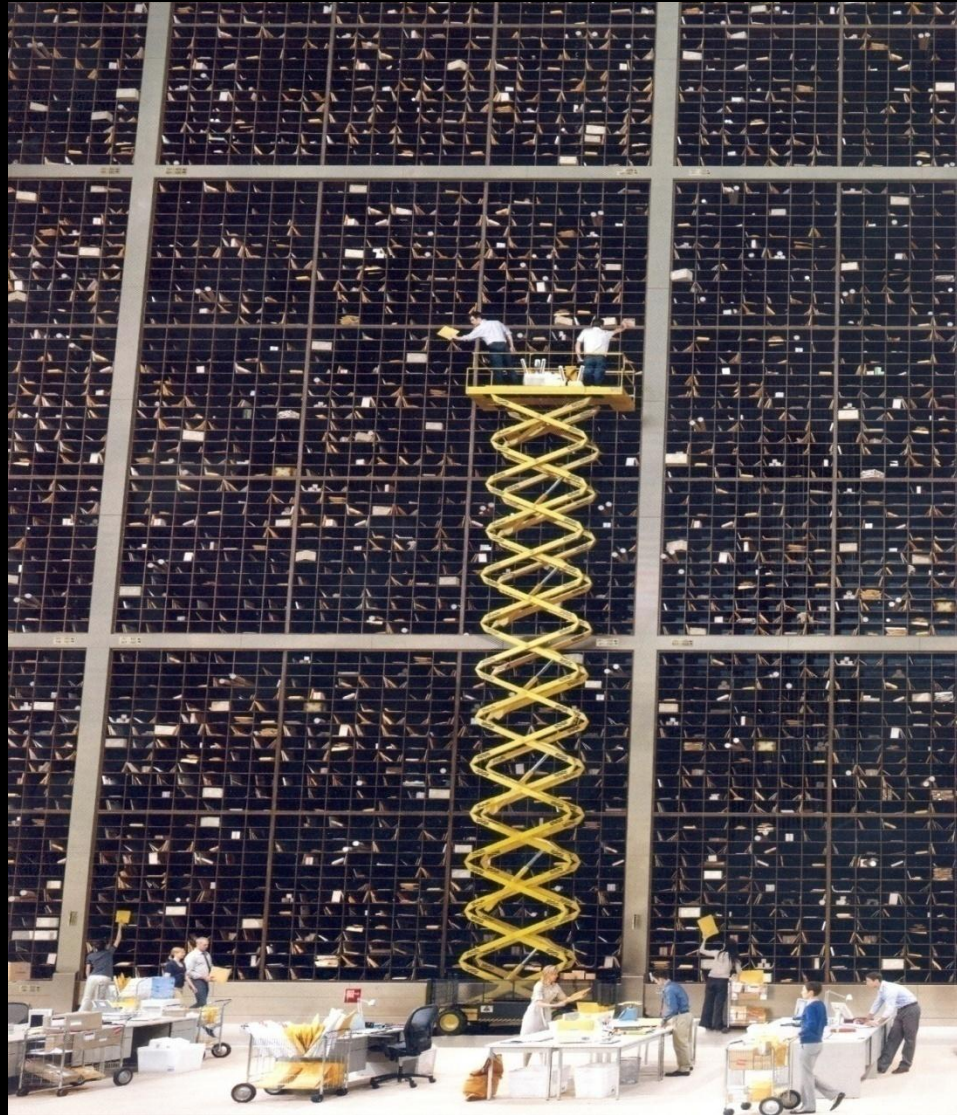
# The Costs of Non-Compliance with Rx Regimens



- **\$177 billion projected cost**
- **20 million workdays/year lost (IHPM)**
- **40% of nursing home admissions**
- **projected 45-75% non-compliance (WHO)**
- **50-60% depressed patients (IHPM)**
- **50% chronic care Rx (WHO)**

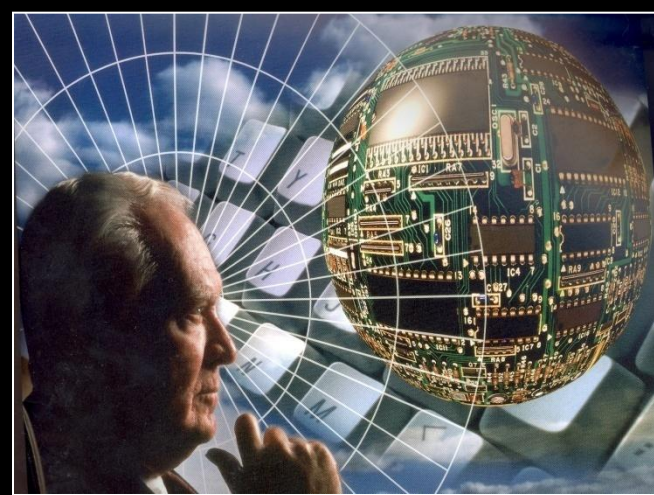


# **Paper Kills!:** **The Inefficiencies and Risks Created by Sustained Dependence on Paper Healthcare Records**



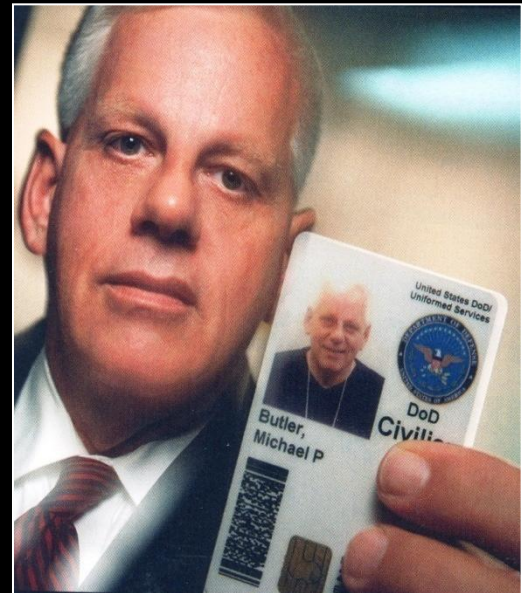


# The Infocsm: Emerging Networks of Global Connectivity



## Life's a game

Manipulating society has traditionally been the preserve of politicians and the gods. Does the current boom in virtual worlds give social scientists and economists an opportunity to join them? **Jim Giles** investigates.





# Wireless Technologies: Consumer and Clinical Markets Converge



# Connecting Patients (and Consumers) to Optimum Healthcare Resources



**PMRs and patient support  
networks for linkage to  
clinical trials and expertise**

**integrated care of chronic  
conditions and  
specialty Rx distribution**

# Pharma and Healthcare Social Media (Non-Brand Sponsored) Patient Communities





# Pharma and Healthcare Social Media Brand Physician and Nurse Communities

**ASKLEPIOS**  
THE CANADIAN PHYSICIAN'S COMMUNITY

HCPs' social network  
operated by the Canadian  
Medical Association

**coliquio**  
medizin, einfach wissen

Social network serving the  
German speaking countries

**dermRounds**

social and professional networking site  
dedicated to connecting dermatologists,  
and others in the field of dermatology

**DocCheck<sup>®</sup> Faces**

HCPs' Social network  
physicians, dentists,  
pharmacists, and veterinary  
surgeons

**doc2doc** beta  
connecting doctors worldwide  
online doctors community

**Doctors.net.uk**

UK-registered doctors in primary and  
secondary care

**DooX<sup>®</sup>**  
the healthcare community

medical and healthcare communities

**DOCTORNETWORKING.COM**

Network for physicians

Network for physicians

**DoctorsHangout.com**

Personal & Professional Networking  
for Doctors & Medical Students Worldwide

**doctrs**

exclusive social net for Physicians

**iMedX**

connects physicians with information,  
opportunities, and each other.

**MedicSpeak**

network of doctors and medical students  
communication, collaborations, exchange  
of ideas and sharing of knowledge.

**Medscape Physician Connect<sup>™</sup>**  
from WILEY

Engage your peers through our  
FREE global physician community

MedicalExchange  
**MEDTING+**

interactive platform on web for the  
medical professionals

New Media | Medicine

medical students', and pre-medical  
students' social network

**nurse...  
connect**

online nursing community and  
networking site

**OBGYN.net**  
The Universe of Women's Health

research and support community

**ozmosis**  
The Trusted Physician's Network

Trusted Physician's Network

**prēsent  
diabetes**

multi-disciplinary diabetes  
Learn, share, collaborate

**prēsent  
PODIATRY**

Podiatric Residency Education  
Online community



# HealthMap

Global Disease Alert Map

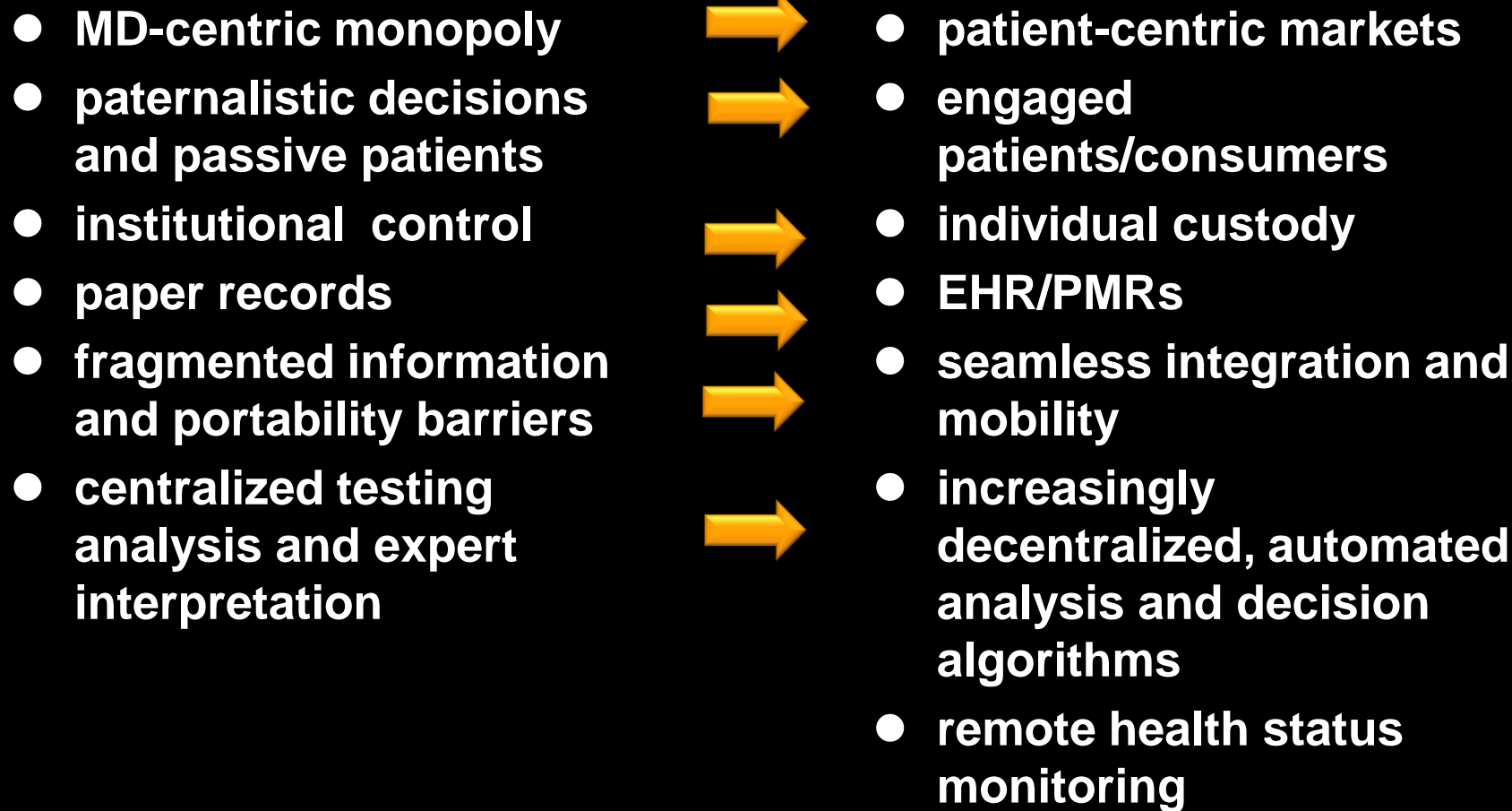
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# The Expanding Universe of Health Information Resources: Redefining Physician:Patient Relationships



# Changing Minds and Changing Behaviors



## Resistance

- delusional merits of status quo
- unwarranted external scrutiny
- claimed risk by change
- loss of status, income, autonomy
- skepticism
- 'victims'

- incentives
- alignment
- ownership
- tangible individual/group rewards
- political/media/public pressures

## Adoption

# New Vistas in Biotechnology with Potential for Major Therapeutic Advances



- selective modulation of gene expression via siRNA



- regenerative medicine: programming cellular differentiation and autologous cell therapy

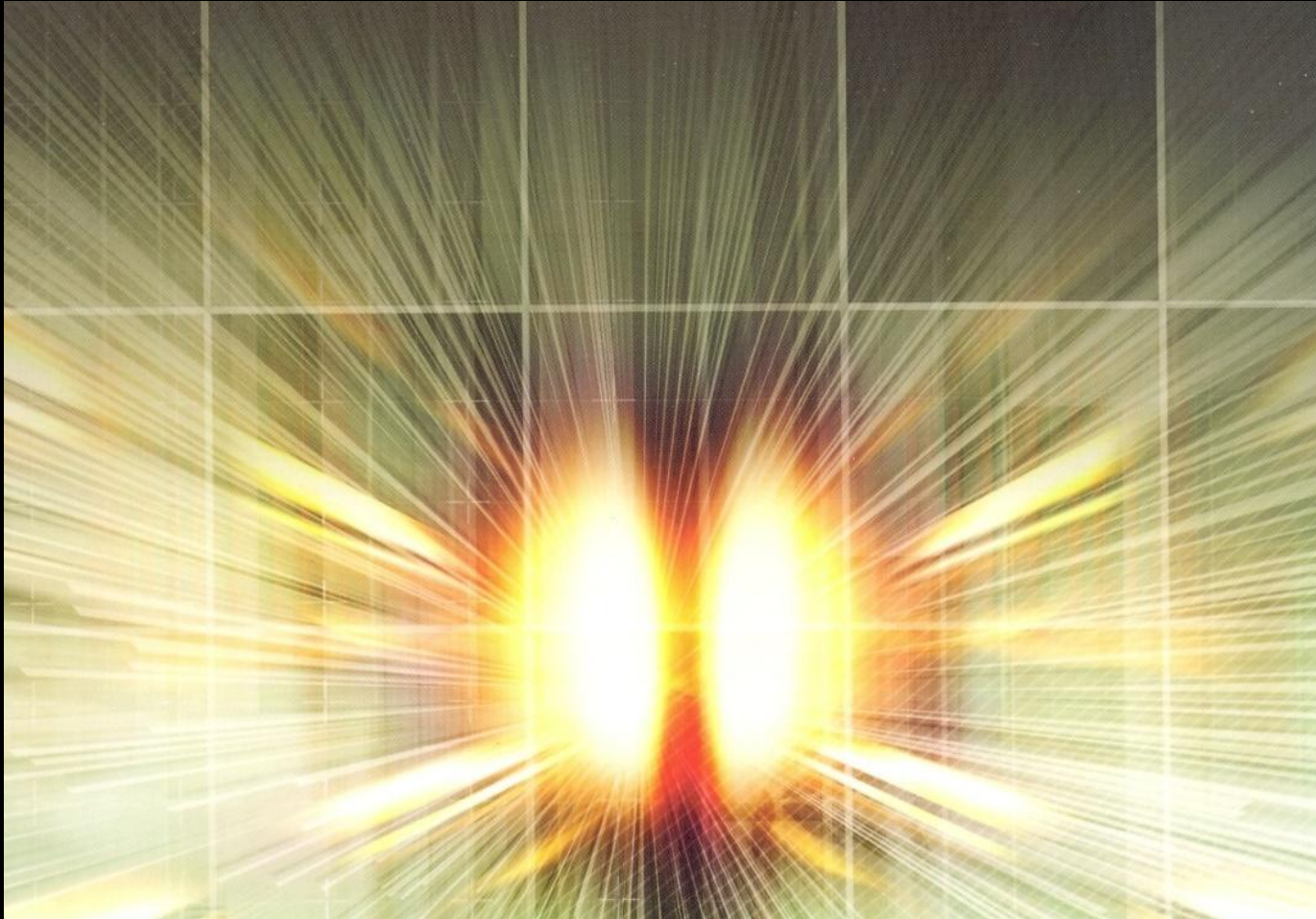


- synthetic biology: cells as novel Rx/vaccine delivery systems or diagnostic sentinels



- tissue engineering: novel biomatrices for repair and remodeling

# Technology Acceleration and Convergence in Healthcare Delivery



# The Coming Convergence in Healthcare Delivery

## Technologies

- biotechnology, medicine, engineering, computing, telecommunications and social media

## Clinical Practice

- molecular medicine and increasingly customized care
- diagnostic, drug and device combinations
- POC testing and remote monitoring
- reduced error and improved compliance
- improved outcomes

## Realigned Incentives

- integrated care for complex chronic diseases
- earlier disease detection and risk reduction
- wellness versus illness
- remote health status monitoring



# The Coming Convergence in Healthcare Delivery

## Consumers

- increased personal responsibility for health
- new incentives for wellness/compliance
- health status monitoring

## Connectivity

- integrated care networks for chronic disease
- social media networks and informed consumers
- new supplier networks of specialized turnkey expertise
- value added 'content' services for clinical data mining
- clinical decision-support systems

# THE BURRILL PERSONALIZED MEDICINE

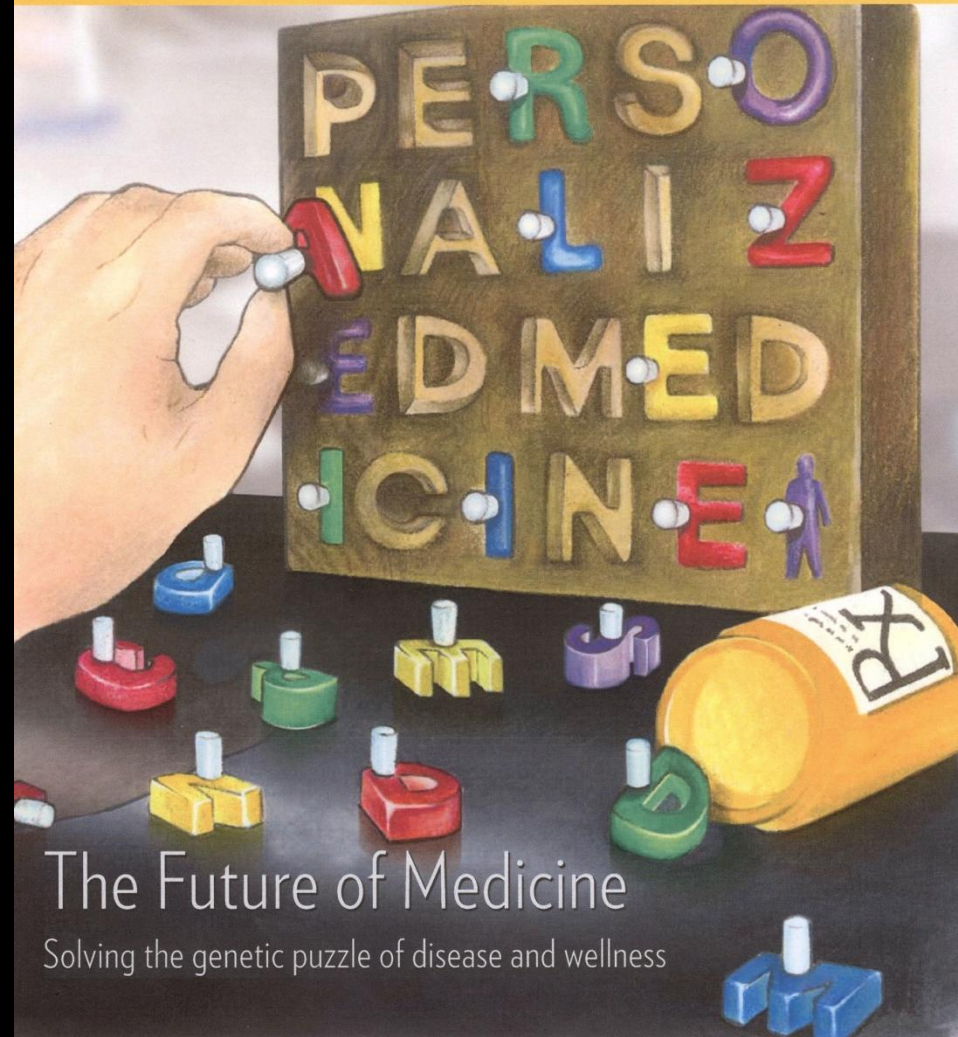
NOVEMBER 2008



WHERE SCIENCE AND SOCIETY MEET

# THE JOURNAL OF LIFE SCIENCES

FALL 2009



## The Future of Medicine

Solving the genetic puzzle of disease and wellness